## NCHFA ESFRLP 2024

## Implementation Webinar: Administrator's Day

 Essential Single-Family
 Rehabilitation Loan
 Pool

> Forms and Resources

Single-Family Rehab Listing

# Essential Single-Family Rehabilitation Loan Pool

If you represent a local government or other non-profit housing repair organization seeking sources of funding housing repairs in North Carolina, this page is for you.



# Welcome!

- Our Team
- If you haven't done so, send us your team by completing your PAD submittal.



#### Home Ownership Program teams:

Management: Sonia Joyner and Mike Handley

Rehabilitation

Chuck Dopler, Team Leader Donna Coleman, ESFR Coordinator Dan McFarland, DPP Coordinator Sarah Zinn, URP Coordinator

Documentation
Kim Hargrove, Team Leader
Mark Lindquist
Ana Coria
Laura Altimare

Rehabilitation Team Assigned Staff input: Liz Hair – Legal Keshonda Ruffin – Legal Brian O'Donnell– Policy



#### Our Mission

We provide safe, affordable housing opportunities to enhance the quality of life of North Carolinians.



#### **ESFRLP Goal**

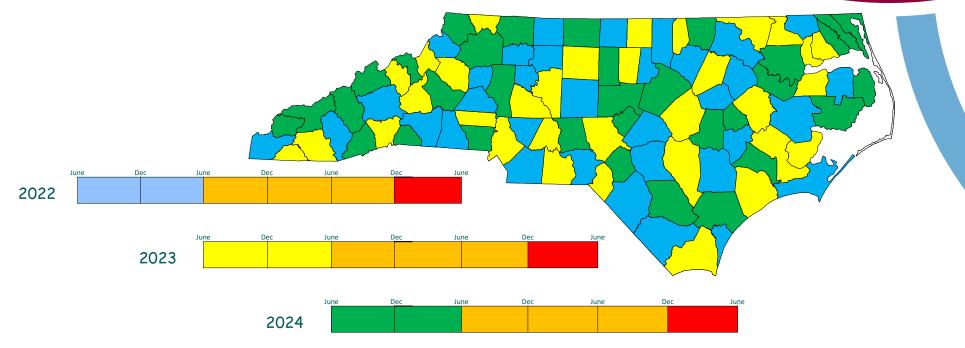
To make a positive impact on the state's stock of standard affordable housing by encouraging essential rehabilitation of existing single-family, owner-occupied homes of low-income households (< 80% AMI)

All major systems should function for another 5 years









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7/18/2024

# Agenda – ESFR24 Webinar

#### • Administrators' Implementation Webinar

#### Wednesday, June 5, 2024

9:45 a.m.		Webinar login						
	10:00 a.m. 10:10 a.m. 10:30 a.m.	Welcome, Mission and Workshop Flow Setting Up Your ESFR Project Minimum Requirements (Program Guidelines [PG] Section 2)						
11:10 a.m.	10 a.m. 10 Minute Stretch break Break							
	11:20 a.m. 11:50 a.m.	Financial Management Throughout Your ESFR Project (PG Section 3) ESFRLP Loan Document Required Elements						
12 Noon	10 Minute Stretch break Break							
	12:10 a.m. 12:45 a.m.	Individual Case Management & Loan Processing (PG Section 4) Recent Technical Assist Topics						
1:10 p.m.	30 Minute Bi 1:40 p.m. 2:00 p.m. 2:15 p.m. 2:30 p.m. 2:50 p.m.	o-Break: Afternoon attendance required for new ESFR partners ESFRLP income Determination 24 CFR part 5 Section 3 Reporting and Environmental Review Issues-Update Radon ESFR and the LBP Process Portal Introduction and Due Dates Q & A						
3:00 p.m.	Adjournment							



# Set Up Your ESFR Project: Minimum Requirements

aka Due Dates, Basic Program Workflow and Minimum Administrative Requirements





## Website

- Navigate to the ESFR Website:
  - <a href="https://www.housingbuildsnc.com">https://www.housingbuildsnc.com</a>
- Navigate to the Program Guidelines:
  - https://www.housingbuildsnc.com
- Bookmark this page
  - <a href="https://www.housingbuildsnc.com/home-ownership-partners/community-partners/community-programs/essential-single-family-rehabilitation-loan-pool/forms-and-resources">https://www.housingbuildsnc.com/home-ownership-partners/community-





#### ESFRLP PROJECT WORKFLOW DATES

Activity	Example Date in 2024				
Award – issued by NCHFA, phone call + letter	April 11, 2024				
Create Project Folder	Day of Award Letter Receipt (dated April 11, 2024)				
Complete PAD, receive approval, sign Funding Agreement, \$162,000 allocation in place, usable	Earliest Start date: 7/1/24; after 7/1/24, FA is dated 7/1/24 but project begins on date of PAD approval				
Begin Marketing and Outreach	Date of FA but <u>no earlier than 7/1/24</u> – no expenses prior				
Perform Intakes/Choose among Applicants	Not before 7/1/24 or per your Assistance Policy				
Begin Partner Portal Workflow Process	7/1/24 or Per Assistance Policy decision dates				
Unused portion of \$162,000 allocations return to Loan Pool (3.2.2)	July 1, 2025* *new beginning with ESFR22				
All units closed loans in the Partner Portal (3.2.2)	December 31, 2026				
All units complete, CCFC due, no further fund expenditures (3.2.2)	June 30, 2027				

#### CHANGES ESFR22 & ESFR23

#### **CHANGES in the Program Guidelines for ESFRLP22 and ESFR23:**

- 1) Section 1.1: Allowing more than one eligible applicant to serve a given county
- 2) Section 2.2.1: Increasing the maximum amount of program assistance for hard costs to \$40,000
- Section 2.2.4 and 2.2.4.3: added Administrative funds to the program, up to 10% or \$4,000 of the hard and soft costs, which ever is less, per unit.
- 4) Section 2.3.1: Increasing the annual forgiveness rate from \$5,000 to \$8,000.
- 5) Section 2.8: clarified that temporary relocations may not exceed 1 year.
- 6) Section 3.2.2: reduced the set-aside amount from \$190,000 to \$162,000, reduced the set-aside units from 5 to 3, reduced the set-aside period from 18 to 12 months.
- 7) Section 4.1.4.4: Removed the requirement for a full masonry foundation for manufactured homes; all other requirements remain and an enclosed foundation wall is required to meet the ESFR Property Standard.
- 8) Updated federal mileage rate in Section 4.2.3.4 for those approved to perform rehabilitation work; must always use the current federal mileage rate at time of use. The federal rate may also be used for Administrative fund reimbursement.
- 9) Made minor grammatical corrections/corrected dates/updated links throughout.

#### **CHANGES ESFR23**

#### **CHANGES in the Program Guidelines for ESFR23:**

- 1) Essential Property Standard, Section 5.B, Insulation, add the following sentence: "Rooms where documentation is provided that the ceiling structure is connected to the roof structure forming a panel with no additional space to provide insulation except between each joist are not required to meet this standard."
- 2) Essential Rehabilitation Standard, Section 11 HVAC: Air Conditioning, Replacement standard: "New HVAC systems will have a rough-in installed for air conditioning (≥14.3 SEER2)".
- 3) Essential Rehabilitation Standard, Section 11 HVAC: Heating System, Replacement Standard: "Heat pumps will be rated at > 14.3 SEER2 for 3.5 ton or smaller units and >13.8 SEER2 for larger units. Heating for split system units will be rated at >7.5 HSPF2. Heating and cooling for package units shall be rated at >6.7 HPSF2/13.4 SEER2."

#### **CHANGES ESFR24**

#### **CHANGES in the Program Guidelines for ESFR24:**

- 1) Radon is now part of environmental review process.
- 2) Units must have loans in place by December 31, 2026.
- 3) Electronic/Digital Documents may be used for all non-agency produced documents as long as:
  - Adopted verified process for signatures
  - b. Fair, consistent and transparent with reasonable accommodations

#### ESFRLP PROJECT WORKFLOW STAGES

Stage 1: Application and Award Phase

Stage 2: Project Outreach and Scoping Phase

Stage 3: Household Participant Project Initiation Phase

Stage 4: Bidding Phase

Stage 5: Construction Phase

Stage 6: Monitoring and Close-Out Phase

NORTH
CAROLINA





#### ESFR PROJECT WORKFLOW TEAM MEMBERS

#### Setting Your ESFR Project UP: Administrator roughly PG Section 2

- Stage 1: Application and Award Phase
- Stage 2: Project Outreach and Scoping Phase
- Stage 3: Household Participant Project Initiation Phase
- Stage 4: Bidding Phase
- Stage 5: Construction Phase
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#### Financial Management Throughout: Finance roughly PG Section 3

- Stage 1: Application and Award Phase
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#### Individual Case Management: Intake & Rehab roughly PG Section 4

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- Stage 1: Application and Award Phase
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#### Stage 1: Application and Award Phase – Project Level

- Completing your Application, PAD submittal/approval and Funding Agreement (FA) Execution
- Setting Up your Project File
- Reviewing your accounting practices and setting up the proper controls for invoicing, funding requisitions, receipt and disbursement of funds
- Ensuring that all consultants have contracts











#### Stage 2: Project Outreach and Scoping Phase

- Project Level:
  - Attending the required workshop to understand the rules
  - Review your Policies, Funding Agreement (FA), ESFR Application, Program Guidelines (PG) to ensure your project design meets all the relevant requirements
  - Complete your Initial Marketing & Outreach
  - Complete your Pre-Application Phase
  - Keep records of Administrative Costs for future requisitions\*

#### **Unit Level:**

- Complete Income Calculations and Certifications
- Collect relevant data from participants
- Score and choose participating households
- Send out letters of award and notices of disposition





#### Stage 3: Household Participant Project Initiation Phase – Unit Level

- Creating Case Files with Case File Logs
- Collect/research data for Portal: environmental data, post rehab evaluations, State Historic Preservation Office (SHPO) reviews, etc.
- Review hard and soft costs for each unit in preparation for uploading Settlement Data Sheets
- NEN 3023

Keep records of Administrative Costs not covered by soft costs for future requisitions\*

- Work with your Rehabilitation Specialist to get Inspections,
   Workscopes, Cost estimates completed
  - All workscopes need a year-built date

#### PORTAL WORKFLOW



- THE answer to: When will I begin work in the Partner Portal?
- STAGE 3: Household Participant Project Initiation Phase
  - Unit Level:
    - Initiate use of the Partner Portal and create/submit Reservations
      - Once you submit a reservation, we can review the unit with you via the Portal!
    - Submit environmental reviews, post rehab evaluations, SHPO review, flood maps, etc. in the Portal
    - Upload Home Owner Agreement in the Portal
    - Complete testing activities
    - Process requisitions for soft costs as needed
    - If you have completed a unit, you may bill for Admin costs associated with the current unit\*

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#### **Stage 4**: Bidding Phase Unit Level

- Advertise and Receive Bids may group Units
- Review and Award contracts
- Close/execute any loans not completed in previous phase
- Execute construction contracts



#### PORTAL WORKFLOW



- Stage 4: Bidding Phase some work may be project level
  - Unit Level:
    - Upload executed/closed loans to the portal if not yet complete
    - Submit Settlement Data Sheet screen in the Partner Portal
    - If you have completed a unit, you may bill for Admin costs associated with the current unit\*
    - Process requisitions for soft and <u>maybe hard</u> costs as needed
      - Required: add the General (or responsible) Contractor to the portal prior to the final requisition and <u>preferably</u> prior to each initial hard cost requisition. Not adding this information to the portal <u>may delay approval</u> of your final requisition.



#### **Stage 5**: Construction Phase-Unit Level

- Attend Pre-Construction Conferences, document them
- Continuously review/interact w/ Case Files to ensure logs are updated, inspections and phone calls are noted, add relevant notesto-the file, required documents are added etc.
- Change Orders/Contract Modifications: execute, wet signatures
- Provide Homeowners notice of Warranty date in some way
- Attend Post-Construction Conferences, document them
- Complete all of the unit's Construction Contract close-out documents



#### PORTAL WORKFLOW



#### Stage 5: Construction Phase

- Project Level-Required:
  - complete Funding Agreement Modifications (FAM) as they occur when projects exceed \$162,000
  - <u>Process requisitions for administrative costs\*</u> *only if at least one unit is completed*
- Unit Level:
  - Contract Modifications (Change Orders): execute & upload to portal
  - Process requisitions for hard and soft costs
    - Submit the <u>Unit Completion Report</u> (UCR) for each project as it is completed-must submit for all.



Administrative Funds are not awarded until each unit is completed!\*

#### Stage 6: Monitoring and Close-Out Phase

- Project Level:
  - Respond to request for monitoring, attend and respond when necessary to the Monitoring Report
  - Complete Section 3 Summary Report anything over \$199,999
  - Return any unused funds requested by NCHFA (rare)
  - Complete the Certification of Completion and Final Cost (CCFC) and send to Mark Lindquist
- Unit Level:
  - Process any lingering Loan mods/requisitions for unit hard or soft costs
  - Prepare & execute all Close-Out paperwork for Case Files
  - Review the desktop monitoring submittal list and ensure all of the required documents are in the organized case files.



#### PORTAL WORKFLOW



- Stage 6: Monitoring and Close-Out Phase
  - Unit Level:
    - Complete any loan modifications
    - Process any lingering requisitions for unit hard or soft costs don't forget to add the General Contactor on your final pay requisitions
    - Ensure all UCRs are complete in the Portal
  - **Project Level:** 
    - Complete any Administrative Invoices/Requisitions\*
    - Upload Section 3 Summary Report anything over \$199,999
    - Complete the final Funding Agreement Modification (FAM) when applicable
      Upload all requested Monitoring documents





# ESFR Program Guidelines for Minimum Administrative Requirements

(aka PG Section 2)

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#### SECTION 1.3: HOW TO USE THE MANUAL

# Read the Manual

PS: Use the Index



#### Printing Instructions for the ESFRLP Administrator's Manual

This manual is formatted to be printed on both sides of 8 ½" x 11" paper so that tabs may be used in front of or on the first page of any major section. If you print this as a single sided document, be advised that there will be several pages printed that will not contain content.

#### Errors, omissions or inconsistencies in the document

If you locate what you believe to be an error, omission or inconsistency in the Administrator's Manual, please send the section number and a description of the issue you believe you observe to: djcoleman@nchfa.com.

#### ESFR PROJECT WORKFLOW TEAM MEMBERS

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# The Project File

•The guidelines address directly making case files but less directly address making Project Files.





# The Project File is likely to contain:

- 1. Copy of your Application for Funding
- 2. Funding Agreement
- 3. Copy of your completed PAD including LAP and approved portal user information
- 4. Adopted Assistance & P&D Policies and record of adoption.
- 5. Applicant Ranking Process and Notes
- 6. Applications denied and approved, disposition letters
- 7. Advertisements, other program outreach
- 8. Written Contracts with Consultants
- 9. Contractor Registry information (or point to it)
- 10. Project Amendments-REQUIRED FORM, if needed
- 11. Section 3 Information and reporting-REQUIRED FORM, if needed

#### Section 2.1: Eligible Activities

- Rehabilitation of Single-Family Homes
- Ineligible Activities
  - New Construction
  - Replacement Housing
  - Rental Units (2.5.2)
  - Anything not residential



- Owner-occupied
- ☐Site-Built or Modular
- ■2.1.2: Manufactured housing that is:
  - Real Property
  - "Permanently Affixed" 4.1.4.4\*
    - Removed <u>full</u> masonry foundation
      - requirement-this is retroactive
  - Allowed by your Assistance Policy



#### Section 2.2: Eligible Use of funds

# 2.2.4.2 Eligible Soft Cost purpose

• DIRECTLY ASSOCIATED Soft costs

#### Maximum of \$10,000 in soft costs

- Outreach & Advertising
- ☐ Environmental Review Preparation
- ■Asbestos Testing/Clearance
- Radon Testing
- LBP Inspection/Risk Assessment
- LBP Clearance
- □ Loan Document Execution, recording, legal fees
- ☐ Pre-rehab Inspection including Scope of work
- ■Work Write-Up
- □ Cost Estimate
- Construction Management
- ☐ Flood Insurance (units in Flood Hazard Zones)
- Post-rehab Value Certification



#### Section 2.2: Eligible Use of funds

- 2.2.4.1 Eligible Hard
   Costs purpose
  - 2.2.4.1.iv Eliminate threats to health or safety of occupants and structural integrity of the home

ESFRLP pays for these hard costs (2.2.4)

- ☐ Use **most stringent** of EPS or MHC
- Meet HUD/EPS/RRP LBP req.s
- ☐ Remediation for Asbestos, Radon, etc.
- "Aging in Place"
- Reasonable resilience measures
- ☐ Priority Project repairs
- ☐ Reasonable temporary relocation costs



## Section 2.2: Eligible Use of funds

#### • 2.2.4.3 Eligible Admin

- Administrative costs must be necessary and documented
- Maximum of \$4,000 per unit
- Maximum of 10% of total hard and soft costs across the project
- Not available for billing until the first unit is completely closed out
- Automatically calculated in the Partner Portal Calculated unit is
- Men Neas oust upload is in late and renewition any and this in late on the Partner Pore on tations of the Submission More sentations.
- Any funds left the administrative budget will not be billable after the project is closed out.

#### ESFRLP NOW pays for these

#### admin costs (2.2.4.3)\*

- ☐ General management, oversight, coordination
- ☐ Travel and mileage expenses
- ■Project monitoring
- ☐ Indirect and overhead costs related to administration of ESFR activities
- Project related outreach and intake, advertising and public information

# Marketing and Outreach... May We Suggest?

## START NOW!

- Don't wait for 2 years to get revved up
- A lack of planning on your part shouldn't constitute an emergency on the part of NCHFA staff.



## Section 2.4.1-2.4.4: Eligible Households

 Members must update income limits to match the new ones annually [2.4.2]

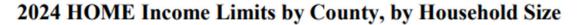
https://www.nchfa.com/homeownership-partners/community-partners/community-programs/single-family-rehabilitation-loan-pool/forms-and-resources

Members must calculate income using the part 5 definition in the HUD income calculator [2.4.3]

• Use "anticipated income" ie. projecting future income based on current circumstances.

 Members must execute the document w/homeowner, eg. fully sign and date the document. [2.4.4]

# Section 2.4.1: Eligible Households



Effective June 1, 2024

	Median Income	Percent	Household Size (Number of Household Members)							
County		Median	One	Two	Three	Four	Five	Six	Seven	Eight
		Income	Person	Person	Person	Person	Person	Person	Person	Person
Alamance	\$77,900	30%	\$16,350	\$18,700	\$21,050	\$23,350	\$25,250	\$27,100	\$29,000	\$30,850
		50%	\$27,300	\$31,200	\$35,100	\$38,950	\$42,100	\$45,200	\$48,300	\$51,450
		60%	\$32,760	\$37,440	\$42,120	\$46,740	\$50,520	\$54,240	\$57,960	\$61,740
		80%	\$43,650	\$49,850	\$56,100	\$62,300	\$67,300	\$72,300	\$77,300	\$82,250
	\$78,100	30%	\$16,450	\$18,800	\$21,150	\$23,450	\$25,350	\$27,250	\$29,100	\$31,000
Alovandou		50%	\$27,350	\$31,250	\$35,150	\$39,050	\$42,200	\$45,300	\$48,450	\$51,550
Alexander		60%	\$32,820	\$37,500	\$42,180	\$46,860	\$50,640	\$54,360	\$58,140	\$61,860
		80%	\$43,750	\$50,000	\$56,250	\$62,500	\$67,500	\$72,500	\$77,500	\$82,500
	\$61,000	30%	\$15,400	\$17,600	\$19,800	\$22,000	\$23,800	\$25,550	\$27,300	\$29,050
Alleghann		50%	\$25,700	\$29,350	\$33,000	\$36,650	\$39,600	\$42,550	\$45,450	\$48,400
Alleghany		60%	\$30,840	\$35,220	\$39,600	\$43,980	\$47,520	\$51,060	\$54,540	\$58,080
		80%	\$41,100	\$46,950	\$52,800	\$58,650	\$63,350	\$68,050	\$72,750	\$77,450
		200/	\$15,400	\$17,600	\$10.900	\$22,000	\$22 800	\$25.550	\$27.200	\$20,050



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## Section 2.4.1-2.4.4: Eligible Households



#### **Income HUD Income Calculator link:**

https://www.hudexchange.info/incomecalculator/

- Upload to the Partner Portal
  - ☐ Executed HOME Owner Agreement
  - ☐ Executed Income Calculator
  - □ At least 2 consecutive months of income source documentation



## Section 2.4.1: Eligible Households

### Income Limits

- Max is 80% of the Area Median Income (AMI)
- AMI is as determined by HUD HOME limits, published annually
- Limits are adjusted for family size
  - Chart shows up to 8 but larger families can be calculated
- Source Documentation must be dated within 6 months of the HOME Owner Agreement

## Section 2.4.6: Eligible Households



- Elderly
- Disabled
- Veteran
- Child under age 6 threatened by Lead hazards or potential hazards

Funds are officially committed or "RESERVED" on the date of the HOME Owner Agreement or when it is uploaded to the partner portal



## Section 2.4.6: Eligible Households

### What it means to be "Disabled"

Physical or mental impairment that substantially limits one or more major life activities

- □2.4.6.2.3 Drug addiction as sole impairment > must have SSD benefits
- Documentation includes:
  - Social Security Disability (SSD)
  - ☐ Railroad Retirement Disability
  - Supplemental Security Income
  - ■VA Disability benefits
  - Letter from a licensed physician

## Fair, Systematic, Uniform, Transparent = policies

## Section 2.4.4: Eligible Households

## **Potentially Problem Documents.**

Social Security Income annual Letter Pay Stubs/Wage Statements

Bank Statements – lots of non-income information, privacy

**Interest Statements** 

W-2 form – employed at least 2 years, still need a current pay stub

Income taxes – lots of other information, privacy

**Unemployment Compensation Documentation** 

Pension Account Statement



## Section 2.4.5: Eligible Households

- Member must have a policy about and respond to applicants who have been denied assistance
- It's important to keep these decisions in the PROJECT FILE

## Fair, Systematic, Uniform, Transparent = policies



## **Section 4.1** Selecting Applicants with emphasis on Fair Housing Practices

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## Section 4.1.2: Selecting Applicants

## Fair, Systematic, Uniform, Transparent = policies

- Do not discriminate against: race, color, national origin, religion, sex (including gender identity and orientation), familial status, disability or limited English proficiency.
- Prioritize households according to income level, housing need, other non-discriminatory practices (age and disability are not discriminatory in connection with these funds as elderly and disabled citizens are part of the target audience) per 24 CFR 92.351.



## Section 4.1.1 and 4.1.2: Screening, Scoring and Choosing Participants Fair, Systematic, Uniform, Transparent = policies

- Entitlement cities that cannot receive funding for ESFR: Charlotte, Durham, Greensboro, Raleigh, Winston-Salem.
- You shall not discriminate against: race, color, national origin, religion, sex (including gender identity and orientation), familial status, disability and limited English proficiency.
- Why isn't Age on the list? The current thinking is that this program is primarily designed to reach those 62+. This may change if policies or thinking changes.

### Can you prioritize households based on need?

Can you draw eligible applicants from existing waiting lists or make new waiting lists?

Are you required to publicly advertise ESFRLP?

YES...but you MUST have a system of internal controls to ensure <u>fair housing practice</u>.

## These policies show up <u>where</u>????



https://www.customsmobile.com/regulations/expand/title24\_part92\_subpartH\_section92.351#title24\_part92\_subpartH\_section92.351

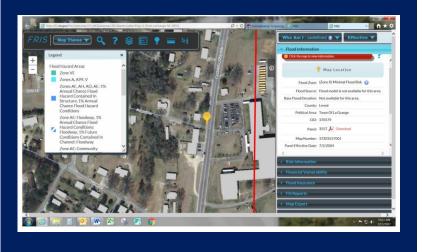
## Section 2.5.1 and 2.5.2: Eligible Units

- Post-Rehab Value pick a method and keep
  - Max is 95% of the area median purchase price (issued by HUD)
- Acceptable forms of Ownership
  - Fee Simple
  - Inherited Property with multiple owners
  - Life estate
  - Inter vivos trust (living trust)
  - Beneficiary deed

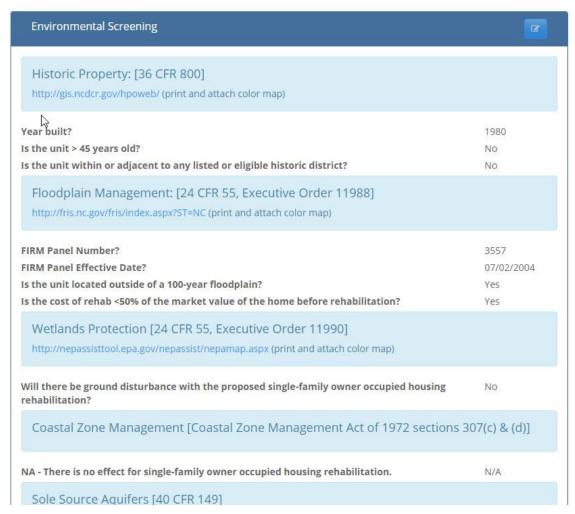


## Section 2.7: environmental standards

 Member must submit an Environmental Screening via the Partner Portal



Flood Map



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## Section 2.2.3 & 2.5.3: Eligible Use of funds

- 2.2.3 Rehab Criteria
  - Each dwelling Unit must meet all requirements of the **Essential Rehabilitation Criteria**
  - See Appendix A
- 2.5.3 Meet the Essential Rehab Criteria within \$40,000 (some exceptions)



#### APPENDIX



#### Section:

- A. Introduction
- B. General Requirements
- C. Essential Property Standards
  - C1. Priority List of Additional Repairs
  - C2. Request for Waiver of ESFRLP Property Standard Requirement
- D. Essential Rehabilitation Standards
- E. Environmental Protection
- F. Lead-Based Paint Requirements

## Section 2.6: Essential Rehabilitation Criteria

- Use the Essential Property Standard (Property Standard)
- Members may also use the local Minimum Housing Code, as long as it is <u>not less</u> <u>stringent.</u>

#### APPENDIX

#### A. ESSENTIAL REHABILITATION CRITERIA

Dection.

- A. Introduction
- B. General Poquiroments
- C. Essential Property Standards
  - C1. Priority List of Auditional Repairs
  - C2. Request for Waiver of ESFRLP Property Standard Requirement
- D. Essential Rehabilitation Standards
- E. Environmental Protection
- F. Lead-Based Paint Requirements



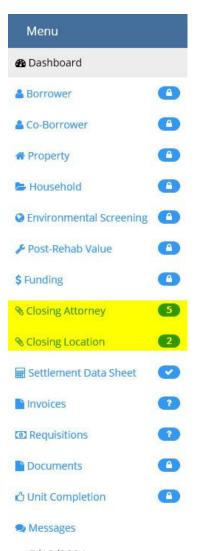
## Section 2.3: Forms of Assistance

### Loan

- Hard costs only
- Interest-free
- Secured by Deed of Trust
- Forgiven: \$8,000/year\*

### Grant

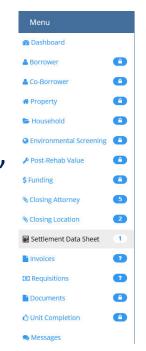
- Soft costs only
- No repayment

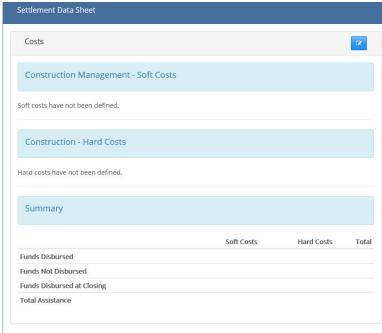


## **Section 2.3.2:** Forms of Assistance – Required Documents

### Loan and Grant Documents

- ■Both prepared by NCHFA
- ■Submit "Settlement Data Sheet"
  - No loan or grant without this
  - Use the Partner Portal to submit





## Section 2.8: Household Temporary Relocation

- No permanent household displacement
- Members may allow for temporary relocation when necessary to protect household members [2.8.1]

  - Policy must be Uniformly Applied
    Can be voluntary or as a condition of program participation @ homeowner's expense
- If the Assistance Policy doesn't:
  - Include an approved plan for executing,
  - There is no documented need,

Then you cannot relocate anyone using Program **Funds** (hard costs) [2.8.2]

### 2.8.3 Examples of Temporary **Relocation Expenses:**

- Moving to and from the home
- Rental of temporary housing
- ■Storage space for household items



## Sections 3.12.6, 312.17, 3.2.2, 3.12.3: Project Close-out

### **3.12.6**

Submit a human interest story.

### **3.12.7**

Members are required to submit 5 before and after photos... At least one before and after photo should provide an overall picture of the unit's front entry side.

### 3.2.2

- -CCFC due June 30, 2027\*
- -Requires completing the FA modification process to memorialize the final funding amount

### **3.12.3**

Members are required to submit the CCFC

## SECTION 3: SUMMARY REPORT >>>>TO NCHFA

### **Section 4.2.7**

Section 3 reporting required- this is a document which covers the entire Project

#### **ESFRLP Required Forms**

ESFRLP Lead-Based Paint Requirement Worksheet

ESFRLP Essential Property Standard Certification of Compliance (2019+)

ESFR Certification Checklist (2016-2018)

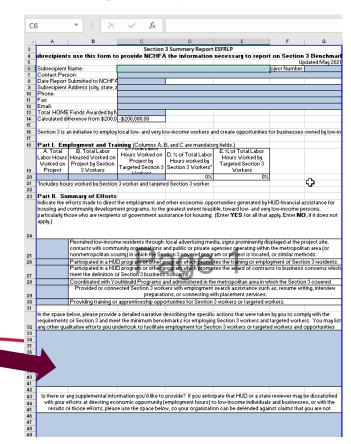
Certification of Completion and Final Cost (updated 3/4/2020)

ESFRLP Section 3 Summary Report and Guidance (updated 7/15/2021)

ESFRLP Section 3 Summary Report (Excel)

Request for Project Amendment - ESFRLP (updated 10/29/2019)

ESFR Waiver Form (updated 5/22/2018)



## Break

## 10 Minutes





## Financial Management Throughout Your ESFR Project





## Sections 3.1.1-3.1.3: Funding Agreement

## Where do you Find the Rules for ESFR?

- Application for Funding [+program amendments]
- Funding Agreement [+modifications]
- Program Guidelines and Appendices
- Assistance and Procurement/Disbursement Policies
- Post Approval Documentation

### Sections 3.7 & 4.2.5 Disbursement

Procurement and Disbursement Requires Written Policies

## Fair, Systematic, Uniform, Transparent = policies

## Section 3.7.5, 3.7.7 & 3.78: Transparency & Equal Opportunity

### No discrimination:

- Race
- Color
- National origin
- Religion
- Sex
- Familial status
- Disability
- Limited English Proficiency

All activities conducted fairly, openly (transparently) and competitively so as to eliminate any conflict of interest and even the appearance thereof

### **Conduct Contracting Activities in Compliance with:**

- Minority Business Enterprises (MBE)
- Women's Business Enterprises (WBE)

The foundation of your policies should focus on uniformity, openness, inclusiveness and fairness. Your practices should be transparent.

## Sections 3.7.1, 3.7.2: Procurement



No Funding Agreement without an approved PAD.

No incurring project costs without a Funding Agreement.



## Section 2.2: Eligible Use of funds

- 2.2.1 Source of Funds
  - HUD
  - HOME Investment Partnerships Program
  - Hazardous situation variances: ASK before you spend!



- Maximum Funds
  - \$40,000\* (2.2.1 hard costs) + \$10,000 (2.2.4.2 soft costs) = \$50,000
  - 2.2.2 Minimum Funds: \$5,000
- 2.2.4.1 Cannot used if ≥\$30,000 of federal funds used for rehab within 10 yrs. without written consent.



## Section 2.2: Eligible Use of funds

### • 2.2.4.3 Eligible Admin

- Administrative costs must be necessary and documented
- Maximum of \$4,000 per unit
- Maximum of 10% of total hard and soft costs across the project
- Not available for billing until the first unit is completely closed out.
- Automatically calculated in the Partner Portal once a unit is complete
- Member must upload invoices and requisition any admin funds using the Partner Portal prior to submission of the CCFC
- Any funds left in the administrative budget will not be billable after the project is closed out.

ESFRLP NOW pays for these admin costs (2.2.4.3)\* NEW as of 2022

- ☐ General management, oversight, coordination
- ☐ Travel and mileage expenses
- Project monitoring
- ☐ Indirect and overhead costs related to administration of ESFR activities
- Project related outreach and intake, advertising and public information

## Sections 2.2.4.2 & 3.11.6: Eligible Use of funds & Non-compliance w/ESFR

NCHFA: ESFRLP Admin Workshop

## 2.2.4.2 Eligible Soft Costs

- 2.2.4.2 DIRECTLY ASSOCIATED Soft costs
- 2.2.4.3 Cannot use for Administrative expenses

**3.11.6** Only COMPLETE units will be reimbursed; improperly expended funds or incomplete units not meeting HUD/NCHFA requirements, for any reason, will likely require reimbursement and potentially interest.

### Maximum of \$10,000 in soft costs

- □Outreach & Advertising
- ☐ Environmental Review Preparation
- ☐ Asbestos Testing/Clearance
- ☐ Radon Testing
- □LBP Inspection/Risk Assessment
- □ LBP Clearance
- ☐ Loan Document Execution, recording, legal fees
- ☐ Pre-rehab Inspection including Scope of work
- ■Work Write-Up
- □Cost Estimate
- ■Construction Management
- ☐ Flood Insurance (units in Flood Hazard Zones)
- Post-rehab Value Certification

## Section 3.3.3 & 3.7.3: Contractor/Consultant Written Agreements

### **ALERT concerning soft and hard costs!**

- All services utilizing either soft or hard costs require contracts for HOME funds to be used. This means there are Federal requirements attached!
- Must be in place before soft and/or hard cost disbursed, Agency has the right to review
- Work must be unit specific
  - Invoices including single or multiple units should be clearly marked with costs per unit.
- NCHFA has created model policies, contracts, forms & procedures to assure compliance if you do not already have your own!

## Section 3.7.6: 2CFR 200 Compliance

## Use the Agency's Model Procurement Policy

Modify as needed to meet your organization

Comply with 2 CFR 200



## Section 3.5: Accounting System Requirements

### We require:

- Accounting System for separating ESFR funds from other funds [Section 3.3.1]
- Documentation records supported by source documentation
- Internal Controls including more than one signatory for contract amendments, change orders, etc.
- Accountability audits, adequate response to findings/recommendations



## Section 3.8: Financial Audit Requirements

- Audits are required to be submitted annually to NCHFA
- Audits are carefully reviewed by the Agency
- Share Program Guideline Section 3 with your Fiscal Officer!



## Sections 3.2.2 & 3.2.3: Reservations and Disbursements

## When can I go swimming in the LOAN POOL?

- After <u>July 1 2024</u>, \$162,000/3 units\* your own wading pool
- After <u>June 30, 2025\*</u> everyone in the deep end of the pool
  - Note that this is six months earlier than cycles prior to ESFR22
- December 31, 2026 everyone out of the pool
  - Note that all loans must be <u>Closed</u> by 12/31/26 (previously "Reserved")
- <u>June 30, 2027</u> pack it up and go home
- Reminder: Must have a funding agreement to enter any pool. If a cycle prior to ESFR22 is open, you will need to wait to begin the ESFR24 cycle until the other cycle is closed out.

## Sections 3.9.1-2: Project Monitoring by the Member

- Member is ultimately responsible for training and supervising Project Staff who are operating the project
  - Includes implementing internal controls for checks and balances that all activities meet "the rules"
  - Ultimate responsibility falls with the organization that signs the Funding Agreement with NCHFA
- Member's Staffing plan was part of Application
- Agency must be notified of any changes (3.1.7)



## Sections 3.1.7: Project Amendment

	Non	h Carolina Housir	ig Finance Age	ency			
		l Single-Family Rei					
	Requ	iest for Proje	ct Amendn	nent			
Member Organization:						Date:	
	Amo	unt of ESFRLP Aw	ard, per Fundin	g Agre	eement:		
1. Dwelling units served:	(Please chec	ck either A or B.)					
A. No change i	n number of dwe	lling units to be serv	ed is requested.				
	-	e number of dwellin	g units to be ser	ved be	amended	in accord	lance with
the followin	g matrix.		1				
Number of Dwelling units Dwelling Units:		Approved		Proposed			l
				Dwelling Units:			
Reason for requested chan	ge:						
		(Attach additi	anal page if needs	rd)			
			onal page if neede	ed)			
2.Other Funds:		ck either A or B)		ed)			
				ed)			
A. No change i	n other funds to	ck either A or B)	ested.		ance with t	he follov	ving:
A. No change i	n other funds to	ck either A or B) be leveraged is requ te other funds target	ested.	accorda		1	ving:
A. No change i B. The Membe	n other funds to	ck either A or B) be leveraged is requ te other funds target	ested. be amended in a	accorda			ving: Pct. Change
A. No change i B. The Membe	n other funds to	ck either A or B) be leveraged is requ te other funds target  Total num	ested. be amended in a	accorda	lling units:		
A. No change i B. The Membe	n other funds to	ck either A or B) be leveraged is requ te other funds target  Total num	ested. be amended in a	accorda	lling units:		
A. No change i B. The Membe  Source 1:  Source 2:  Total amount	n other funds to requests that th	ck either A or B) be leveraged is requ te other funds target  Total num	ested. be amended in a	accorda	lling units:		
A. No change i B. The Membe  Source 1:  Source 2:  Total amoun Other funds p	n other funds to r requests that th t of other funds; er dwelling unit;	ck either A or B) be leveraged is requ te other funds target  Total num	ested. be amended in a	accorda	lling units:		
A. No change i B. The Membe  Source 1:  Source 2:  Total amount	n other funds to r requests that th t of other funds; er dwelling unit;	ck either A or B) be leveraged is requ te other funds target  Total num	ested. be amended in a	accorda	lling units:		
A. No change i B. The Membe  Source 1:  Source 2:  Total amoun Other funds p	n other funds to r requests that th t of other funds; er dwelling unit;	ck either A or B) be leveraged is requ te other funds target  Total num	ested. be amended in a	accorda	lling units:		
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A. No change i B. The Membe  Source 1:  Source 2:  Total amoun Other funds p	n other funds to r requests that th t of other funds; er dwelling unit;	ck either A or B) be leveraged is requ te other funds target  Total num	ested. be amended in a	accorda	lling units:		
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A. No change i B. The Membe  Source 1:  Source 2:  Total amoun Other funds p	n other funds to r requests that th t of other funds; er dwelling unit;	ck either A or B) be leveraged is requ te other funds target  Total num	ested. be amended in a	accorda	lling units:		

### Proposed changes must be submitted via the ESFRLP form "Request for **Project Amendment**"

### **Common Changes**

- 1. Changes in staffing must be accompanied by resumes of any staff members or consultants.
- 2. Soft Cost allocation request important if this will be consistently applied throughout the project.

### Other less common changes:

- Unit goals (rarely used in ESFR)
- Additional funding source change (example: loss of match money for your program)

## Sections 3.9.3-5: Project Monitoring by the Member

- Member must demonstrate proper control systems throughout the project (financial and/or project)!
- Failure may result in loss of funding
- Monitor contractors- scope of work compliance, licenses, insurance. Inspections!
- Agency technical assistance is always available- JUST ASK!



## Sections 3.2.5: Disbursement of Funds

# This is a REIMBURSEMENT only program.

Funds cannot be requisitioned prior to expenditures incurred.

- The Portal location to submit all requisitions for funds, supported by invoices.
- Settlement Data Sheet must be submitted prior to requisitioning hard costs
- Estoppel/Loan Modification at final
- 2.2.4.3 Admin funds only available after first unit is complete in portal\*

Incurring other ESFR soft costs before "Title Review" is complete, is at your own risk!

# May We Suggest?

# Outreach to Contractors Continuously!

- Don't wait until its time to advertise Bids
- This is the idea behind the "Contractor Registry"
- 2.2.4.3 Admin costs for outreach to contractors anyone?



## Sections 4.2.6: Procurement Inclusion Requirements for Outreach

- Requires MWBE inclusion and documentation.
- 51% Ownership, with decision-making control and actively involved in day to day management

Fair, Systematic, Uniform, Transparent = policies

### Sections 4.2.3: Procurement Standards

- **4.2.3.1** Competitive bidding requirements: open transparent, fair, competitive, prevent corruption eg. no Conflict of Interest (COI) -in Member Assistance Policy
- **4.2.3.2** Requires line-item breakdown
- **4.2.3.3** Requires Written Procurement Standards
- **4.2.3.4** If work done by member, list specifics of how financial records are kept to meet all accounting requirements.



## **BID TAB LOG (MODELS)**

<b>Bid Tabulation She</b>	eet			Fundi	NORTH CAROLINA I ng Source: HUD HOME Inve	HOUSING FINANCE AGENC
Organization Name:		ý.			sential Single-Family Rehal	
Organization Address:						
Date Bids Advertised:				Date of Expected Award:		
Date Bids Received:				Low Bid Minimum Range:		
Rebid Date (if applicable):				High Bid Maximum Range:		
BMinR = Bid Minimum Ronge	BMbxR = Bid Maximum Range	Expected Awardee is circ.	led and/or highlighted			
Contractor Responding to Bid Invitation	Project 1 Bid	Project 2 Bid	Project 3 Bid	Project 4 Bid	Project 5 Bid	
(include contact information: Address, phone, email)	_				-	
Pre-Bid Cost Estimate	Cost Estimate: Low BMinR: High BMaxR:	Insurance? (Y/N) Other Note?				
19						
2		*		8		
3	1				1	
4				2		
5	3	2		5	3	1
6				*	1	
7		9		*	1	
8						
Signature of Person Opening	Bids:		Signature of Person Obse	rving Bid Opening:		
	MINION		Signature of Person Obse	rving Bid Opening:		
			Signature of Person Obse	rvina Bid Openina:		

The horizontal bid tab sheet is available as an excel online and includes a single project as well as the multiple projects shown here. If you are interested in the vertical layout, we can share that Excel with you.

#### **Bid Tabulation Sheet**

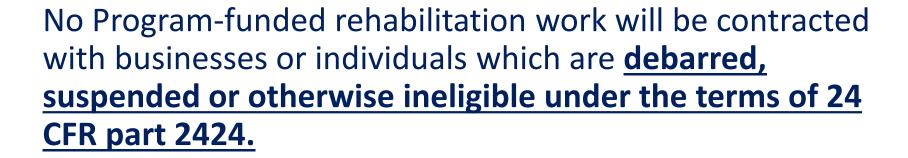
#### NORTH CAROLINA HOUSING FINANCE

Funding Source: HUD HOME Investment Partnerships Program

Date Bids Advertised:	Date of Expected Award:		Low Bid Minimum Range	P:
Date Bids Received	Rebid Date (if applicable):		High Bid Maximum Range	e:
Project <u>1</u> Bid	Contractors Responding to Bid Invitation (Name, Address, City)	Bid Amount	Pre-Bid Cost Estimate	Expecte
(Property Owner Name)	1		Low Bid Min	Awarde
(Project Street)			LOW BIG IVIII	
(Project City, State and Zip)	3		Cost Estimate	
Comments:	4			
	5		High Bid Max	-
	6		_	-
Desired 2 Did			_	
Project <u>2</u> Bid	Contractors Responding to Bid Invitation (Name, Address, City)	Bid Amount	Pre-Bid Cost	Expect
(Property Owner Name)	1		Estimate Low Bid Min	Award
(Project Street)	2		LOW BIG WITH	
(Project City, State and Zip)	3		Cost Estimate	
Comments:	4			
	5		High Bid Max	
	6			
Project 3 Bid				-
	Contractors Responding to Bid Invitation (Name, Address, City)	Bid Amount	Pre-Bid Cost Estimate	Expect
(Property Owner Name)	1		Low Bid Min	-
(Project Street)	2	_	_	
	3			
(Project City, State and Zip)	3		Cost Estimate	
Comments:	4			
	5		High Bid Max	
	6	+		
Project 4 Bid				_
(Property Owner Name)	Contractors Responding to Bid Invitation (Name, Address, City)	Bid Amount	Pre-Bid Cost Estimate	Expecte Awarde
(Froperty Owner Name)	1		Low Bid Min	
(Project Street)	2	-	-	
	3		6 15 11 1	
(Project City, State and Zip)			Cost Estimate	
omments:	4			
	5		High Bid Max	
	6			

Signature of Person Opening bids:	Date:
Signature of Person Observing Bid Opening:	Date:
Signature of Person Observing Bid Opening:	Date:

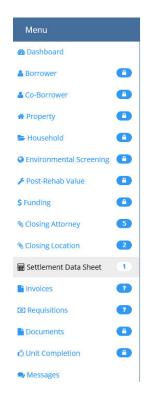
# Sections 3.7.9: Debarred/Suspended businesses

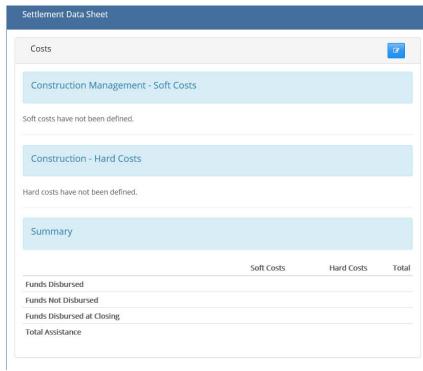


#### www.sam.gov



**Settlement Data Sheet & Requisitions** 





#### **Loan Status-Approved**

- After winning contractor is selected, you can submit the Settlement Data Sheet
- Only Increments of \$1
- Members can upload invoices and requisitions for hard and soft costs
- Members Approve <u>Invoices</u>,
- Case Managers Approve Requisitions

# Sections 3.7.10: Change Orders

- ANY change to a scope of work, costs or completion date.
  - This includes no-cost change orders **ESPECIALLY** when one work item is traded for another work item.
- Signed by all parties, two signatures from Member organization.
- Documentation as appropriate for describing the change.
- Change in cost may require an Agency Loan Mod or Estoppel.



# Sections 3.3.1 & 3.3.2: Recipient Accounts

- Establish a federally-insured master account
  - While the account is usually established well before now, this is the stage when things can go wrong.

#### **IMPORTANT:**

- 12 days to spend ESFRLP Funds
- If not returned within 12 days, Interest earned will be calculated and that will be due as well.



## Sections 3.3.4: Hard Cost Disbursements

#### Hard costs for actual rehabilitation can only be paid after:

- Loan closing is Complete (Promissory Note, <u>Recorded</u> Deed of Trust)
- Executed contract for rehab in the portal
- Submit Settlement Data Sheet



## Sections 3.2.6: Unit Completion Report

#### **The Unit Completion Report (UCR):**

- Completed within 60 days of final draw, in the Partner Portal.
- Once units are closed out in the portal, they are accessible to your organization for 5 years.
- Consider if taking screen shots of the portal for your files is necessary to comply with complete case file information.
  - You could add a standard note to the file that will direct them to the portal for the 5 years they are available.



## Sections 3.11.1-2: Agency Monitoring

### Criteria we use to monitor for project compliance:

- Application for Funding
- Funding Agreement
- Program Guidelines
- Post Approval Documentation
- Assistance & Procurement Policy

## The Agency employs both Desktop and Field Monitoring



NCHFA: ESFRLP Admin Workshop

7/18/2024

# Sections 3.11.3-5: Agency Monitoring

- Critical to all of our success!
- Capacity assessment & # of units 3.11.3
- Electronic delivery of documents required via the Partner Portal- 3.11.4
- Compliance (i.e. EPS + MHC) Unit visits 3.11.5
- Feedback and Findings
- Response and responsiveness

Your Case Manager will issue a Monitoring Report after both Desktop and Field Monitoring are complete.



# Sections 3.6.1-3: Recordkeeping

- 5 year record retention from date of closeout letter
- Retention is longer if there is litigation, etc.
- Your organization may be subject to audit, now or in the future



# Sections 3.12.1-4 & 3.4: Project Close-out & Program Income

- 3.12.1 You initiate project closeout!
- 3.12.2 No new rehab contracts after 12/31/26 (Date of Completion)
- 3.12.3 Members required to submit CCFC, due 6/30/27

  Note this is not currently submitted through Portal
- 3.12.4 Remit all undisbursed funds with CCFC, including Program Income
- 3.4 Program Income is money deposited in interestbearing accounts. Matching Funds are not Program income.

#### 3.2.2

Requirement to complete the <u>FA</u> modification process to memorialize final funding amount.

		CE	RTIFI	CAT	ION O	F C	OMPLE	TION A	ND FIN	IAL	COST		
			(Ple	ase Tun	e or Print I	eaibh i	n Ink AND PI	ease round to	n the neares	t dollar	-7		
emb	er (	Organization:	-					- 4		Date	of Report:	-	
undi	ing A	Agreement #						F3	Program C	omple	tion Date:		
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1.		Amount of t	otal ESE	RI P Pr	ogram fu	ndina	allocation						
		Sum of HO											
		Sum of other											
		Total receip											
			Ti										
2.	Di	sbursemer	ts by N	lembe	er of HOI	ME-fu	nded ESFI	RLP Progr	am monie	es:			
	a.	Rehabilitatio	n hard o	nata				-					
				USIS.									
H	b.	Rehabilitatio	n soft c	osts							(+)		
F	b.	Rehabilitation Total of dist	n soft c	osts							(+)		
	b. c.	Total of dist	n soft co ourseme	osts nts /a	pius la piu	67			4		(+)		
3.	b. c.	Total of dist	n soft co ourseme	osts nts /a	pius la piu	67			4		(+)		
	b. c. Ba	Rehabilitation Total of dist	n soft co ourseme FRLP fu	osts nts /a inds ii	plus to plus n local E	67			4		(+)		
	b. c. Ba	Total of dist	n soft co ourseme FRLP fu	osts nts /a inds ii	plus to plus n local E	67			4		(+)		
	b. c. Ba	Rehabilitation Total of disk	n soft co ourseme FRLP fu /E PRC	osts nts /a inds ii ODUC	n local E	67			4		(+)		
	b. c. Ba	Rehabilitation Total of dist	n soft co ourseme FRLP fu /E PRC	osts nts /a inds ii ODUC	n local E	67			4		(+)		
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# Title Review and Loan Closing Process

Incurring other ESFR soft costs before the "Title Review" completion is at your own risk!





- Once the Reservation has been accepted the file falls into the title review work list as well as the Environmental Review work list for processing.
- Our goal is to have the title review complete within 10 Agency business days of the reservation being accepted; however issues discovered during title review can cause delays. Additionally, if we have to send the title review out to our 3<sup>rd</sup> party vendor it can take longer.
- The title review and the Environmental Review, including the receipt of the SHPO response letter, need to be completed before a file can be approved.





- If a Power of Attorney was used to sign the Income Eligibility Calculator or the HOME Owner Written Agreement a copy of the recorded Power of Attorney <u>must</u> be submitted with the reservation.
- If a Power of Attorney is being used for the loan closing a copy of the recorded Power
  of Attorney must be submitted at the time the Settlement Data Sheet is submitted so
  we can properly prepare the closing package.

Under no circumstance may someone sign for another person without a Power of Attorney.





During title review we look at the following:

- Property Taxes
- Deeds/Ownership
- Estates, if applicable
- Deed of Trusts/Mortgages
- Judgments
- Bankruptcy





On average close to 60% of the files we receive have some sort of title issue. How can you help?

Challenge	How you can help
Foreclosure	We will find in title review. We may ask for additional information and/or documentation.
Ownership of Multiple Properties	We will find in title review. We may ask for additional information and/or documentation, including an updated HUD income calculation.
Bankruptcy	We will (usually) find in title review. We may ask for additional information and/or documentation, including permission of the Bankruptcy Judge for us to close our loan. If an applicant is in an active bankruptcy, we can not proceed without Court permission.





Challenge	How you can help
Unpaid Property Taxes	When the borrower comes in, ask them if his/her property taxes are current. If not, have the borrower pay the taxes in full or start working with the county tax office now to set up a repayment plan.
Death of Spouse or Co-Owner/Estate/Heirs	Get a copy of the Death Certificate of the deceased spouse or co-owner.  ***We may be contacting you to assist us in obtaining copies of estate documents, and additional people may need to sign the deed of trust.***
Divorce and/or Separated	Verify the borrower's marital status. Please provide us a copy of the divorce or separation agreement.





Tax Payment Plans must contain the following:

- Letterhead or form issued by the Tax Department. <u>Screenshots of the tax department collection system are not sufficient.</u>
- Signed by the someone in the Tax Department.
- Described the terms of the payment plan (example: \$100, a month starting 7/1/2020 until paid).
- States which years are covered if borrower is past due for more than one year.
- States that as long as borrower is still in good standing on the payment plan that the Tax Department won't proceed with further collections.





- After you have received loan approval and your winning bid/contract you can submit the Data Settlement Sheet for closing. <u>Data Settlement</u> <u>Sheets should not be submitted if you have not received your winning</u> <u>bid/contact.</u>
- The Agency requires <u>7 Agency business day's</u> notice before closing. Closing date should be confirmed with the borrower before scheduling in the portal <u>and the closing may not take place before the closing date given to the Agency.</u>
- Only the documents provided by the Agency should be used for closing.
- 3 day right to rescind <u>does not</u> apply to the ESFR loans and should not be provided to the borrower.





We will send the closing package via secure email with the following documents:

- Promissory Note
- Deed of Trust (to be recorded and must be signed by all owners and spouses)
- Legal Advise Disclosure (must be signed by all owners and spouses)
- Grant Agreement
- Name Affidavit
- W-9 for all borrowers
- Request for Notice(s), if applicable (to be recorded)
- Privacy Notice (to be given to borrower, does not need to be signed)
- Closing Instructions Letter





#### **Quick Reminders**

- All loan documents must be fully completed and all be dated the same date.
- Documents must be printed single sided. Most Register of Deeds will not accept double sided documents for recording.
- Absolutely no changes to the loan documents are permitted without written approval from the Agency.
- If a borrower wishes to close with a Power of Attorney the partner must submit the Power of Attorney to the Agency at least 3 business days before closing for review.
- Everyone listed on the loans documents must sign for themselves. If someone is unable or unwilling to sign, stop the closing and call the assigned NCHFA Paralegal.





#### **Quick Reminders**

- If the marital status of the borrower has changed since the reservation you must notify the Agency before signing any loan documents. This includes death of the co-borrower or spouse who is signing.
- All original loan documents should be returned to the Agency within 5 business days of closing with the exception of the Deed of Trust and Request for Notice (if any).
- Hard costs requisitions cannot be paid until all loans documents have been received and approved.
- Notify the Paralegal if there are any changes to the closing date.





# Title Review and Loan Closing Process







# Break

# 10 Minutes





# Individual Case Management & Loan Processing





# Sections 4.1.2: Selecting Applicants: Assistance Policy

# Outreach and Intake requires the implementation of Policies

- You must have an <u>Assistance Policy</u> that clearly identifies and describes the 18 items listed in this Section.
- The Assistance Policy (AP) must be officially adopted, readily available to the general public and applied uniformly.
- Notice of Disposition
- Complaint and Appeals Process

Best practice: Homeowners individually of the AP

## Sections 4.1.3: Selecting Applicants: Ownership Requirements

**4.1.3.1** Must own the home and have authority to create a lien on the property

**4.1.3.2** Must meet income requirements and a fulltime household member must have at least one special need:

- Elderly
- Disabled
- Veteran
- Child under the age of 6 threatened by lead exposure

## Sections 4.1.4: Selecting Applicants: Property requirements

- 1.Located in the NC county you are serving
- 2. Remains affordable after rehab
- 3.Owner Occupied, Permanent foundation, Real Property
- 4. Minimum 50% of building is residential

## Sections 4.1.5: Selecting Applicants: Evaluate Households

Members must use a standard pre-application form. Basic Steps:

- 1. Gather Data (pre-application)
- 2. Enter Data (ESFRLP portal);
- 3. Print HOME Owner Agreement;
- 4. Applicant signs Agreement;
- 5. Submit the Agreement to the Portal

The official ESFR

Application is submitting all of the required documentation in the Partner Portal

Applicant Signature

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Applicant Data		1000							
Name of Homeowner(s) (F	irst, MI, I	Last):							
Street Address:		1250							
City:		C	ounty:	2			Zip Code		
Home Phone:		79	W	ork Phone:					
If the Applicant was refer Contact Name: Relationship to Owner: Notes:	red by so	meone other	than sel	f, complete the Phone:	e following:				
Household Membership									
Name (First, MI, Last)	Sex	Birth Date	SS# (9 d	ligits required)	Race Code*	Hispanic**	Relatio	n to Home	eowner
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3) Social Security									
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5) Public Assistance		7		1 10					
6) Child Support		- 8			_				
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Annual Sub-Total (12 x row ab		9		5					
Annual Gross Household Incor		Annual Sub-To	otal for o	olumns a-g):		- 10			
Applicant Certifications									
I hereby certify that:  1) I own and occupy the hom	e describe	d above as my p	rimary re	sidence;	as townian				
<ol><li>The household and income</li></ol>	informati	on listed above	is comple	te and true to the	best of my kno	wledge;			
<ol> <li>This information is provid assist low- and very low-in</li> </ol>	ncome hon	eowners with s	pecial nee	eds in correcting	substandard hou	ising conditions w	hich pose a t	hreat to life	
health or safety or in perfo	rming acc	essibility modif	ications or						
<ol> <li>I give permission for</li> <li>contents of this pre-application</li> </ol>	ation and t	o facilitate the r	ehabilitati			Finance Agency Property Standar			
<ol><li>I understand that the secur</li></ol>	ed, 0% int	erest, forgiven a	t the rate	of \$5000/year lo	an provided via	the ESFRLP is se	cured with a	Deed of Tr	ust.
<ol> <li>I have been advised that m the information.</li> </ol>	y gender,	race and ethnici	ty will be	determined base	d upon observat	ion and/or surnam	e if I do not	self-disclos	e

Co-Applicant Signature

Date

Applicant Data		Application &	Eugwii	ly Certylci	шоп			(page	2 of 2)
Name of Frome: Street Address:	owner(s) (First, MI, I	ast):							
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Qualifying Que	etione								
	cant own this home?	YES	N	n I					
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Mark all Specia	1 Need(s) by which t	he Applicant	t qualifie	S:					
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Date

# Sections 4.1.6 & 4.1.7: Selecting Applicants: Property requirements

### Section 4.1.6/.7 Income

- Obtain and retain source documentation of income
- Gross annual income
- CANNOT be bank statements
- HUD Calculator

#### **Section 4.1.8 Files**

Maintain on file all forms and documents for each applicant, whether approved or not for assistance, i.e. a case file for each applicant

## The Case File – Section 4.3

- •The guidelines address directly making case files in Section 4.3.
- 26 document types





# Sections 4.3.1: Program Documents: Case File Requirements

- 26 different types of program documents, most are required in every file.
- Some are required in an NCHFA document form (6)
- Some are required in a Partner Portal screen (11)
- Others can be in the format chosen by the Member but many models are provided.

# Sections 4.3.2-3 and 4.3.5-6: Program Documents: Case File Requirements

#### **Section 4.3.2 & 4.3.3**

Fully complete, date and sign all documents. Don't use correction fluid/white out or make extraneous marks w/o initials.

#### Section 4.3.5

Organize your case files; consider a case file log (model available online). Ideally, align files with Desktop Monitoring Checklist.

#### **Section 4.3.6**

Not all records are required in the same case file location but notes must be added to the file to explain where they are located and must be provided upon request (i.e. financial records).

# Sections 3.2.1.: Reservations and Disbursements

- To get to "<u>Approved</u>" status which you need to complete before the actual loan & rehab process begins!
  - Partner submits a Reservation
  - Agency conducts title search
- Partner needs to complete:
  - Environmental Screening
  - Historical Evaluation + SHPO
  - Post-Rehab valuation
  - HOME Owner Agreement
- Agency conducts title search & environmental review

<u>Incur ESFR soft costs at your own risk before "Title Review" is completed and Unit Approved!</u>

# Sections 4.2.1: Rehabilitation Procedures

- Inspect the property for violations to meet the most stringent of the local minimum housing code or Essential Property Standard (EPS)
- Put a checklist (of the Partner's choice) in the case file. The document required to memorialize this inspection is the "ESFRLP Essential Property Standard Certification of Compliance".



Rehab Specialist is in the house!

# Sections 4.2.2: Rehabilitation Procedures

- Create a work write up detailing needed improvements and associated cost estimate. <u>Must include a home year built date.</u>
- Document the date of inspections, on-site staff, notes and calculations, date and preparer of WWU.
- Itemize costs: i.e. materials, labor, fees
- Organize logically, by trade or location in the home.
- Picture is worth a 1000 words



# Sections 4.2.2: Rehabilitation Procedures: Work Write-Ups

- **4.2.2.2** Provide enough information to ensure consistent bidding.
  - 1. Scope
  - 2. Construction method
  - 3. Quantity
  - 4. Quality standard
  - 5. Location in the home
  - 6. Reference materials such as performance or general specification information
- **4.2.2.3** Show matching funds on an item by item basis and identify the source.
- **4.2.2.4** Show lead, radon and asbestos hazards on an item by item basis

# Sections 4.4.1-4: General Loan and Grant Procedures

#### **Section 4.4.1** Assistance is in the form of:

- 1. Grant for Soft Costs not to exceed \$10k;
- 2. 0%-interest free, deferred forgivable (\$8k/year) loan not to exceed \$40k (SECURED by DEED of Trust)

#### Section 4.4.2 & 4.4.3 Assumption possible. Default is:

- 1. Sale or transfer of the property;
- 2. Failure to use the home as a principal residence.

Section 4.4.4 Details how Assumption are handled: subordinations@nchfa.com

# Basic Loan Parameters

# Sections 4.5: Preparing Loan Documents

- Member must facilitate the loan closing
- Must present or cause an attorney to present the Agency prepared loan documents to the Homeowner to complete the loan closing and document recording
- Must deliver to NCHFA
- Note: you will need a Notary present at closing



# Sections 4.5: Preparing Loan Documents

# Documents that encompass a complete loan closing:

- 1. Pre-Application + Application in the Portal;
- 2. Work Write-Up and Cost Estimate;
- 3. Contract for Rehabilitation;
- 4. HOME Owner Agreement;
- 5. Promissory Note;
- 6. Deed of Trust (<u>recorded</u>);
- 7. Grant Agreement;
- Request for Notice of Sale (<u>recorded</u>);
- 9. Unrepresented Borrower Affidavit.

Member responsibility: All recording must occur **PRIOR** to construction startup!



# Sections 4.6: Loan Closing Procedures

**Section 4.6.1** Members are responsible for all signatures, dates and required documents for loan closing.

Section 4.6.2 Includes all titleholders on the Deed of Trust.

**Section 4.6.3** Best Practice: Record on the date of closing.

**Section 4.6.4** Homeowner must keep the property and rehab improvements insured for 100% of the <u>loan</u> amount.



NCHFA: ESFRLP Admin Workshop 7/18/2024

# Sections 4.8: Loan Close-out Procedures

**Section 4.8.2** Remit to the Agency: Promissory Note, Recorded Deed of Trust, Request for Notice of Sale (if needed)

**Section 4.8.3** You are responsible for proper completion of ALL documents

**Section 4.8.4** Details Complaint/Dispute Policy requirements. Note: Certificate of Satisfaction signed after the date of a complaint can resolve it.



# Sections 4.2.4: Pre-Construction & Post-Construction Conferences

- <u>Pre-construction Conference</u>: walk-thru, rehab <u>expectations</u>, signed record
- <u>Post-construction Conference</u>: manuals, demonstrate systems and their maintenance, product warranties, one-year workmanship and materials warranty.

Must add the Conference Records to the Case File!

# **OST CONSTRUCTION (MODEL)**

#### NORTH CAROLINA HOUSING FINANCE AGENCY Essential Single-Family Rehabilitation Loan Pool

#### Preconstruction Conference Record

Recipient O	rganization/Coordinating Agen	cy:
Date:	Time:	Place:
Homeowner	c	
Street Addre	ess:	
City:		Zip code:
Representa	tives present for (list all perso	ons attending and have each sign and date):
Recipient O	rganization:	<u> </u>
Atte	ndee signature:	Date:
<b>.</b>		
Contractor(s	**************************************	Deter
	ndee signature:	
Atte	ndee signature:	Date:
Homeowner		
Atte	ndee signature:	Date:
Atte	ndee signature:	
Comments	(Note any special conditions, times, a	agreements)
		neowner Acknowledgement
I have receive	ved a written copy of the ESFR	LP "Assistance Policy", and a
representati		ditions, limitations, and provisions of the ESFRLP. In addition, a tative has described the repair process and reviewed with me the
repair Contr	act, the work write-up, and rela	ted documents. Therefore, with full understanding of the assistance
being offere	d, I acknowledge execution of	the ESFRLP Homeowner Written Agreement and Construction
Contract, an	d agree that the work will begin	n on or about, 20
Homeowner	r's Signature:	Date:

#### NORTH CAROLINA HOUSING FINANCE AGENCY Essential Single-Family Rehabilitation Loan Pool

#### Post-Construction Conference Record

Date:	Time:	Place:
Homeowner:		
Street Address:		
City:		Zip code:
Rannacantativas nuasan	t for (list all parsons attendin	ng and have each sign and date):
	t for (list an persons attenuin	
	re:	
	D 88-99	
Contractor(s):		
Attendee signatu	re:	Date:
Attendee signatu	re:	Date:
Homeowner:		
Attendee signatu	re:	Date:
Attendee signatu	re:	Date:
88		
	Homeowner Ac	cknowledgement
I have received all warra	nty manuals, maintenance sch	edules and instructions for the scope of work complete
on my home. Specificall	y, I have received the followin	g documents or instructions (circle all that apply):
Instructions for use and	care of the following: gutters a	nd downspouts; vinyl siding; thermostat for heating an
	nd filter; kitchen exhaust fan; l	bathroom exhaust fan; gfcj outlets in kitchen; gfcj
cooling; return air vent a		bathroom exhaust fan; gfci outlets in kitchen; gfci s. <u>Other</u>
cooling; return air vent a outlets in bathroom; CO	detectors, and Smoke detector	
cooling; return air vent a outlets in bathroom; CO <u>Warranties for</u> : roofing-t	detectors, and Smoke detector type:; siding-type:	s. Other
cooling; return air vent a outlets in bathroom; CO <u>Warranties for</u> : roofing-t wall; pest treatment appl	detectors, and Smoke detector type:; siding-type: ication-company:	s. Other: ; insulation-attic; insulation-crawl; insulation-
cooling; return air vent a outlets in bathroom; CO <u>Warranties for</u> : roofing-t wall; pest treatment appl water heater-type:	detectors, and Smoke detector type:; siding-type: ication-company:	s. Other; insulation-attic; insulation-crawl; insulation- ; Electrical panel; sump pump-craw ; exhaust fan-kitchen, exhaust fan-bathroom
cooling; return air vent a outlets in bathroom; CO <u>Warranties for</u> : roofing-t wall; pest treatment appl water heater-type: refrigerator; stove; kitch	detectors, and Smoke detector type:; siding-type: ication-company: ; HVAC system-type en faucet, and bathroom faucet	s. Other; insulation-attic; insulation-crawl; insulation- ; Electrical panel; sump pump-craw ; exhaust fan-kitchen, exhaust fan-bathroom

# Sections 3.12.7: Project Close-Out: Photo Documentation

- All units must have at least <u>5 before</u> and <u>5 after pictures submitted to NCHFA.</u>
- One picture <u>must show the overall home</u> including the front entry, preferably before and after.
- Submit with <u>Unit Completion Report</u> (UCR) portal entry.

- Begin with the end in mind-the EPS Certification of Compliance
- Critical Milestone and a required document.
- Additional documentation may be required and/or requested by your NCHFA case manager.

This certifies that	[project address]
in [city] wa	s inspected on the dates named below and found to be in
compliance with at least one of the foll	lowing during the Post-Rehabilitation Inspection:
Local Minimum Housing Code f	or [local jurisdiction
Essential Property Standard [ES	SFRLP Program Guidelines Appendix A, Section C.]
Pre-Rehabilitation Inspection by [print	name of inspector]:
Inspected by	[Signature of Rehabilitation specialist]
on[month/da	yy/year] to create a scope of work to meet the selected standard
Post-Rehabilitation Inspection by [prin	nt name of inspector]:
inspected by	[Signature of Rehabilitation specialist]
on	[month/day/year] to confirm completion of a scope of work
A one-year warranty begins on the Pos notify in writing the contractor and/or work performed extends the warranty	date, all work is complete and there are no 'punch-list' items.  t-Rehabilitation Inspection date above; the homeowner must partner of any defects within one-year of this date. All corrective on the corrected work to one-year from the date corrected.
A one-year warranty begins on the Pos notify in writing the contractor and/or work performed extends the warranty Contractor:	t-Rehabilitation Inspection date above; the homeowner must partner of any defects within one-year of this date. All corrective on the corrected work to one-year from the date corrected.
A one-year warranty begins on the Pos notify in writing the contractor and/or work performed extends the warranty Contractor:	t-Rehabilitation Inspection date above; the homeowner must partner of any defects within one-year of this date. All corrective on the corrected work to one-year from the date corrected.  [name of organization and contact with address
A one-year warranty begins on the Pos notify in writing the contractor and/or work performed extends the warranty Contractor:	t-Rehabilitation Inspection date above; the homeowner must partner of any defects within one-year of this date. All corrective on the corrected work to one-year from the date corrected.  [name of organization and contact with address
A one-year warranty begins on the Pos notify in writing the contractor and/or work performed extends the warranty Contractor:	t-Rehabilitation Inspection date above; the homeowner must partner of any defects within one-year of this date. All corrective on the corrected work to one-year from the date corrected.  [name of organization and contact with address
A one-year warranty begins on the Pos notify in writing the contractor and/or work performed extends the warranty Contractor:	t-Rehabilitation Inspection date above; the homeowner must partner of any defects within one-year of this date. All corrective on the corrected work to one-year from the date corrected.  [name of organization and contact with address]  [name of organization and contact with address]
A one-year warranty begins on the Pos notify in writing the contractor and/or work performed extends the warranty Contractor:  Partner:  The following corrective work was perf	t-Rehabilitation Inspection date above; the homeowner must partner of any defects within one-year of this date. All corrective on the corrected work to one-year from the date corrected.  [name of organization and contact with address
A one-year warranty begins on the Pos notify in writing the contractor and/or work performed extends the warranty Contractor:	t-Rehabilitation Inspection date above; the homeowner must partner of any defects within one-year of this date. All corrective on the corrected work to one-year from the date corrected.  [name of organization and contact with address  [name of organization and contact with address  [ormed (include item and date of the correction):
A one-year warranty begins on the Pos notify in writing the contractor and/or work performed extends the warranty Contractor:  Partner:  The following corrective work was perf  Homeowner Receipt of completed docu-	t-Rehabilitation Inspection date above; the homeowner must partner of any defects within one-year of this date. All corrective on the corrected work to one-year from the date corrected.  [name of organization and contact with address  [name of organization and contact with address  [ormed (include item and date of the correction):

# Sections 4.7.1 & 4.7.2: Loan Disbursement Procedures

- 1. Inspect work add inspection notes to file including date of
- 2. Pay only for satisfactory work add approved requisition to case file
- 3. Make max. of 5 payments case file log will help track
- 4. Ensure adequate funds on hand communicate with finance
- 5. All changes to the work are written including time and traded work scope changes: homeowner, contractor, 2 members sign in case file, modify loan as needed.
- 6. Lien Waivers are required add to case file



# Critical to coordinate with Rehab Specialist!

# Sections 4.8.1: Loan Close-Out Procedures

- 1. Make final inspection and have an LBP clearance if needed;
- 2. All work including code compliance is complete;
- 3. Release of Liens is in place;
- 4. Use all the funds available (change order if needed) or reduce loan by an executed & recorded Estoppel to reflect the final loan;
- 5. Owner's Satisfaction complete.



# Add to the file!

#### CERTIFICATE OF FINAL INSPECTION (MODEL)

#### NORTH CAROLINA HOUSING FINANCE AGENCY ESSENTIAL SINGLE-FAMILY REHABILITATION LOAN POOL PROGRAM Certificate of Final Inspection Address: Prime/General Contractor: Date of Contract: CERTIFICATIONS: On behalf of the Recipient Organization/Coordinating Agency, I have inspected the work performed on the above-listed property through financial assistance from the North Carolina Housing Finance Agency's Essential Single-Family Rehabilitation Loan Pool. The construction work has been satisfactorily completed in accordance with the contract, including any required Lead Clearance Testing. The contractor named above is eligible for payment of any balance due under the contract. Lead Hazard Clearance Testing Required: \_\_\_\_\_Yes If Yes above, date of Lead Clearance Report: Signature Date of Inspection Title Recipient Organization/Coordinating Agency

#### CERTIFICATE OF SATISFACTION (MODEL)

ESSENTIAL SINGLE-FAMILY REHAB	USING FINANCE AGENCY ILITATION LOAN POOL PRO	GRAM
Owner Certificat	e of Satisfaction	
Owner(s):		
Address:		
Prime/General Contractor:		
Date of Contract:		
CERTIFICATIONS:		
I hereby certify that I have inspected the repairs or m	nodifications made to my home and	d that the
construction work has been satisfactorily completed	in accordance with the constructio	n contract.
I understand that the assistance that I have received t	under the Essential Single-Family	Rehabilitation
Loan Pool was intended only to achieve the followin		
1) to alleviate housing conditions which pose an im	minent threat to the life or safety o	of qualifying
homeowners; and/or		
2) to provide accessibility modifications and other i	repairs necessary to prevent displac	cement of
qualifying homeowners with special housing nee	eds, such as frail elderly and persor	is with
disabilities.		
3) to rehab the home to meet one or both of the foll	owing standards (circle/fill-in blan	lk as
appropriate) not including any waivers granted a	nd approved by all parties:	
a. The ESFRLP Essential Property Standard		
b. the local Minimum Housing Code in	(loc	al jurisdiction).
Owner's Signature Date	Co-owner's Signature	Date
Owner s organization	CO-Owner 5 Organiture	-

#### NORTH CAROLINA HOUSING FINANCE AGENCY Single-Family Rehabilitation Program Loan Pool

#### Contractor's Release of Liens

A. Sub-contractor's an	d Supplier's Certification
WHEREAS we, the unc the repair of the dwellin	ersigned sub-contractor(s) and/or supplier(s), have furnished the materials and work for gunit described below:
HOME OWNER:	
ADDRESS:	
PRIME/GENERAL CO	NTRACTOR:
CONTRACT DATE:	-
of us, have, or might ha	ersigned sub-contractors and suppliers, have agreed to release all liens which we, or any re on the said buildings for work or materials contracted for or furnished in, for, or about ation of the said building.
be done by us in associa	, the undersigned sub-contractors and suppliers, do hereby certify that all work required to tion with the above-referenced contract has been done in good and workmanlike manner terms thereof, and that we have been paid or definite arrangements have been made for us general contractor;
damages, loss or amoun above contract and work	the undersigned sub-contractors and suppliers, do hereby release any and all claims for is owed or claimed to be owed by either the Contractor or Homeowner as a result of the done thereunder.  DF, we hereunto set our hands and seals, on the date written opposite our respective
damages, loss or amoun above contract and worl IN WITNESS WHERE signatures:	is owed or claimed to be owed by either the Contractor or Homeowner as a result of the done thereunder.  OF, we hereunto set our hands and seals, on the date written opposite our respective
damages, loss or amoun above contract and worl IN WITNESS WHERE signatures:	is owed or claimed to be owed by either the Contractor or Homeowner as a result of the done thereunder.  OF, we hereunto set our hands and seals, on the date written opposite our respective
damages, loss or amoun above contract and worl IN WITNESS WHERE signatures:	is owed or claimed to be owed by either the Contractor or Homeowner as a result of the done thereunder.  OF, we hereunto set our hands and seals, on the date written opposite our respective
damages, loss or amoun above contract and world IN WITNESS WHERE signatures:  (1) Date	s owed or claimed to be owed by either the Contractor or Homeowner as a result of the done thereunder.  OF, we hereunto set our hands and seals, on the date written opposite our respective  Sub-contractor/Supplier  By:
damages, loss or amoun above contract and world IN WITNESS WHERE signatures:  (1) Date	s owed or claimed to be owed by either the Contractor or Homeowner as a result of the done thereunder.  OF, we hereunto set our hands and seals, on the date written opposite our respective  Sub-contractor/Supplier  By:
damages, loss or amoun above contract and world IN WITNESS WHERE signatures:  (1)	Sowed or claimed to be owed by either the Contractor or Homeowner as a result of the done thereunder.  OF, we hereunto set our hands and seals, on the date written opposite our respective  Sub-contractor/Supplier  By:  Authorized Signature
damages, loss or amoun above contract and world IN WITNESS WHERE signatures:  (1)	Sub-contractor/Supplier  By:  Authorized Signature  Sub-contractor/Supplier
damages, loss or amoun above contract and world in WITNESS WHERE signatures:  (1)	Sub-contractor/Supplier  By:  Sub-contractor/Supplier  Sub-contractor/Supplier  Authorized Signature  By:  Authorized Signature
damages, loss or amoun above contract and world in WITNESS WHERE signatures:  (1)	Sub-contractor/Supplier  By:  Sub-contractor/Supplier  Sub-contractor/Supplier  By:  Sub-contractor/Supplier  By:  By:  Sub-contractor/Supplier  By:  Sub-contractor/Supplier
damages, loss or amoun above contract and world in WITNESS WHERE signatures:  (1)	Sub-contractor/Supplier  By:  Sub-contractor/Supplier  Sub-contractor/Supplier  Authorized Signature  By:  Authorized Signature

Date	Sub-contractor/Supplier
b and a second	By:
Witness	Authorized Signature
5)	
Date	Sub-contractor/Supplier
	By:
Witness	Authorized Signature
B. Prime/General Cont	ractor's Certification and Request for Payment:
do hereby certify to the	Owner of the above property that the signatures signed to this Release of Leins comprise
true and complete list o	of all corporations and persons who have contracted for or furnished any and all repairs o
	d building(s) or premises, or who are, or have been, sub-contractors upon said building(s)
or any part thereof or for contract or agreement wi	any furnishing and any and all fixtures or improvements to said real estate under any th the undersigned.
	of the balance due under the contract this document shall become effective to release all
iens which I, the undersi	igned, have or might have on the said buildings for work or materials contracted for or
iens which I, the undersi furnished in, for, or about eceived when the related	
tiens which I, the undersi furnished in, for, or abour received when the related	igned, have or might have on the said buildings for work or materials contracted for or it the repairing or modification of the said building. Payment shall be considered
tiens which I, the undersi furnished in, for, or abou received when the related is drawn.	igned, have or might have on the said buildings for work or materials contracted for or it the repairing or modification of the said building. Payment shall be considered d payment cheek has been properly endorsed and has been paid by the bank upon which
tiens which I, the undersi furnished in, for, or abou received when the related is drawn.	igned, have or might have on the said buildings for work or materials contracted for or it the repairing or modification of the said building. Payment shall be considered
iens which I, the undersi rurnished in, for, or abou received when the related s drawn.  Thereby request payment	igned, have or might have on the said buildings for work or materials contracted for or  the repairing or modification of the said building. Payment shall be considered  d payment check has been properly endorsed and has been paid by the bank upon which  t of the balance due under the contract.
tiens which I, the undersi furnished in, for, or abou received when the related is drawn.	igned, have or might have on the said buildings for work or materials contracted for or it the repairing or modification of the said building. Payment shall be considered d payment cheek has been properly endorsed and has been paid by the bank upon which
iens which I, the undersi furnished in, for, or abou received when the related is drawn.	igned, have or might have on the said buildings for work or materials contracted for or  the repairing or modification of the said building. Payment shall be considered  d payment check has been properly endorsed and has been paid by the bank upon which  t of the balance due under the contract.
iens which I, the undersi rurnished in, for, or abou eceived when the related s drawn.  Thereby request payment	igned, have or might have on the said buildings for work or materials contracted for or  the repairing or modification of the said building. Payment shall be considered  d payment check has been properly endorsed and has been paid by the bank upon which  t of the balance due under the contract.
iens which I, the undersi furnished in, for, or abou received when the related is drawn.	igned, have or might have on the said buildings for work or materials contracted for or  the repairing or modification of the said building. Payment shall be considered  d payment check has been properly endorsed and has been paid by the bank upon which  t of the balance due under the contract.
iens which I, the undersi rurnished in, for, or abou eceived when the related s drawn.  Thereby request payment	igned, have or might have on the said buildings for work or materials contracted for or  the repairing or modification of the said building. Payment shall be considered  d payment check has been properly endorsed and has been paid by the bank upon which  t of the balance due under the contract.
iens which I, the undersi irmished in, for, or abou eccived when the related s drawn.  hereby request payment  Contractor  Authorized Signature	igned, have or might have on the said buildings for work or materials contracted for or  the repairing or modification of the said building. Payment shall be considered  d payment check has been properly endorsed and has been paid by the bank upon which  t of the balance due under the contract.
iens which I, the undersi rurnished in, for, or abou ecceived when the related s drawn.  Thereby request payment  Contractor  Authorized Signature	igned, have or might have on the said buildings for work or materials contracted for or  the repairing or modification of the said building. Payment shall be considered  d payment check has been properly endorsed and has been paid by the bank upon which  t of the balance due under the contract.
iens which I, the undersi rurnished in, for, or abou ecceived when the related s drawn.  Thereby request payment  Contractor  Authorized Signature	igned, have or might have on the said buildings for work or materials contracted for or  the repairing or modification of the said building. Payment shall be considered  d payment check has been properly endorsed and has been paid by the bank upon which  t of the balance due under the contract.
iens which I, the undersi urnished in, for, or abou eccived when the related s drawn. hereby request payment Contractor Authorized Signature	igned, have or might have on the said buildings for work or materials contracted for or  the repairing or modification of the said building. Payment shall be considered  d payment check has been properly endorsed and has been paid by the bank upon which  t of the balance due under the contract.

NCHFA: ESFRLP Admin Workshop

# Sections 3.10: Project Reporting—Individual Units

- 1. Complete all Unit Completion Reports (UCR) in portal
  - 1. Within 60 days of final pay requisition case file log!
  - 2. This includes inputting the General Contractor if you did not add with the Settlement Data Sheet.

#### 3.10.3 Important Dates worth repeating!

#### For ESFRLP24:

- The project completion date: <u>December 31, 2026</u> (Funds obligated by loan)
- The project closeout date is <u>June 30, 2027</u>



# **Sections 3.11:** Project Monitoring by Agency – Desktop & Site Visit Audits

The Agency uses the following criteria to review the Member's performance:

- 1. Conformance with the Member's Application for Funding;
- 2. Compliance with the requirements of the Program as stated in the Funding Agreement and ESFRLP Program Guidelines;
- 3. Adherence to the member's policies for Assistance and Procurement/Disbursement.
- -Members will be contacted by their case manager w/ which units will be monitored.
- -NCHFA will open slots for the electronic upload of monitored case files
- -Members will upload requested case files needed to be reviewed; <u>all documents</u> required for each unit unless noted otherwise.
- -Member will <u>contact the individual homeowners</u> to schedule a time to visit and review the rehab work that was completed.

# Recent Technical Assist Topics





# **Topic 1:** Cycles of the ESFR Program

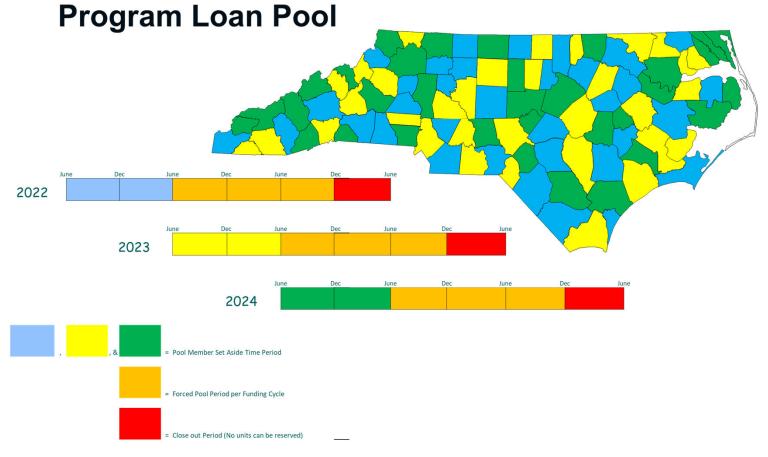
# This describes the program as it currently configured.

- A full ESFR cycle runs for 3 years
- All 100 counties are served over a 3 year period: 34/33/33
- Counties may apply only in their year of eligibility to apply
- A full cycle will begin in 2025
- Notice of Funding Availability (NOFA) posted in Nov/Dec of the preceding year
- Major Changes usually occur at the beginning of a cycle
- The 3 yr. Funding Cycle is in place to provide Local Governments and Nonprofits a continuous flow of funding



# **Topic 1:** Cycles of the ESFR Program

Essential Single-Family Rehabilitation



# **Topic 2:** Administrative Funds Backup documentation

#### Once Administrative Funds are available, per PG 2.2.4.3:

- 1. Admin invoices should be approved by the Member's own internal Accounting processes to meet 2 CFR 200
- 2. Approved Admin Invoices should be uploaded to the Partner Portal
- 3. If there is an outside vendor invoice, this is the best choice to upload
- 4. If Admin charges are internal, create an invoice on Company letterhead.
- 5. Keep backup documentation for internal charges such as payroll, timesheets, allocation plans, etc.





# **Topic 3:** Assisting ESFR Clients targeted by a scam

## **Potential Signs of a Scam**

- Homeowner receives a letter after the loan/project is closed.
- As our subrecipient, your organization should deliver the bulk of information.
- The homeowner (borrower) is being directed online to a location online that is not NCHFA.com
- The homeowner is being asked to:
  - purchase something, like insurance.
  - 2. Give out information
- **Links/Emails to NCHFA websites:** 
  - a. https://www.nchfa.com/homeowners/manage-your-loan
  - b. <u>subordinations@nchfa.com</u> (email)
  - c. payoffs@nchfa.com (email)
  - d. occupancy@nchfa.com (email for estate and occupancy issues)



# **Topic 3:** Assisting ESFR Clients targeted by a scam

### **Typical Letters NCHFA sends**

- 1. NCHFA letters (with two exceptions) are for information only:
  - 1. Good Faith Estimate
  - 2. Estoppel
  - 3. Welcome letter with first Annual Privacy from NCHFA servicing
  - 4. Annual Privacy notice from NCHFA servicing
  - 5. Satisfaction of the Loan/Release of the Lien-Borrower to get copy from Register of Deeds
- 2. These two types of letters require a response:
  - 1. Estate Letters if the Borrower dies
  - 2. Borrower changing occupancy letter

#### Website discussing solicitations:

https://www.nchfa.com/homeowners/manage-your-loan/notice-borrowers-regarding-insurance-solicitations



# **Topic 4:** Project Amendments (PA)

AKA: Why we need a PA when you add team personnel

Why do I need to file a Project Amendment for anyone with access to the Portal?

- 1. The portal collects PII (personally-identifiable information) data, much of this information is considered sensitive
- 2. There are no firewalls inside the portal, all data can be seen by those with access
- 3. HUD requires that the Agency manages access to sensitive PII
- 4. Therefore, the Agency needs a PA on every person who has access to the Portal



# **Topic 4:** Project Amendments (PA)

#### Where to Find a PA

Website: https://www.housingbuildsnc.com/home-ownership-partners/community-partners/communityprograms/essential-single-family-rehabilitation-loan-pool/forms-and-resources

#### **ESFRLP Required Forms**

ESFRLP Lead-Based Paint Requirement Worksheet (updated 9/7/2023)

ESFRLP Essential Property Standard Certification of Compliance (updated 9/7/2023)

ESFR Certification Checklist (2016-2018)

Certification of Completion and Final Cost (updated 3/4/2020)

ESFRLP Section 3 Summary Report and Guidance (updated 7/15/2021)

ESFRLP Section 3 Summary Report (Excel)

Request for Project Amendment - ESFRLP (updated 9/7/2023)

ESFR Waiver Form (updated 9/7/2023)

#### What information does a Project **Amendment Collect?**

- Who and what position is being replaced
- Who is the new person?
  - Position(s) being replaced
  - Name
  - Title
  - **Email**
  - **Phone number**



# **Topic 5:** Identifying Lead Based Paint (LBP) professionals

#### How to determine the professional you need for ESFR

#### ESFR projects have two governing Authorities when considering lead:

- 1. EPA
- 2. HUD

# EPA has designated the Department of Health and Human Services (DHHS) as the party responsible for administering EPA LBP regulations in NC. Therefore:

- 1. The Health Hazards Control Unit (HHCU) of DHHS administers LBP in NC, not the EPA
- 2. Credentials are issued by DHHS-HHCU to the following:
  - 1. Renovation: Certified RRP Firms and Certified RRP Renovators
    - 1. RRP= Renovation and Repair Program
  - 2. Abatement: Lead Abatement Firms and Lead Abatement Certified Individuals
  - 3. Both Abatement and Renovation: must carry both sets of credentials



# **Topic 5:** Identifying LBP professionals

#### AKA: Searching online for LBP professionals

#### **Step 1: Fill out the LBP Worksheet available at this website:**

https://www.housingbuildsnc.com/home-ownership-partners/community-partners/community-programs/essential-single-family-rehabilitation-loan-pool/forms-and-resources

#### **ESFRLP Required Forms**

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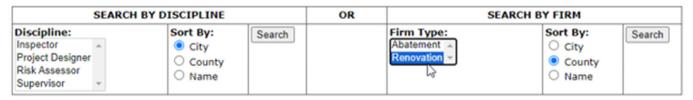
# **Topic 5:** Identifying LBP professionals

#### AKA: Searching online for LBP professionals

#### Step 2: Look for LBP professionals at this

Website: https://schs.dph.ncdhhs.gov/lead/accredited.cfm

This is how you should search if you can use RRP (less than \$25,000 of non-LBP construction costs): >search by firm>County>Renovation:



This is how you should search if you must use HUD/EPA abatement in North Carolina (\$25,000 or more of non-LBP construction costs):

>search by firm>County>Abatement:





# Topic 6: RRP Firm and RRP Renovator – What's the Diff?

#### **Certified Firm**

- 1. Must be renewed annually by an eligible contractor or other entity
- 2. Submit an application downloaded from the website, Cost is \$300/year
- 3. Responsible for record keeping, all units serviced that were built prior to 1978

#### **Certified Renovator**

- 1. Must be renewed by taking an update class every 5 years
- 2. No annual maintenance cost
- 3. Request to be attached to a Certified Firm
- 4. Responsible for oversite in the field and teaching non-certified individuals, must be onsite during project to oversee work

#### **EVERY ESFR project must have RRP professionals on site**



# **Topic 6:** RRP Firm and RRP Renovator – How to Apply

#### Website: https://schs.dph.ncdhhs.gov/lead/accredited.cfm

#### **Step 1:** Download and complete the form below "Application for Lead Renovation Firm Certification":

#### Renovation, Repair and Painting

In order to obtain certification from the Health Hazards Control Unit (HCCU), discipline-specific training must be obtained from an <u>accredited training provider</u>.

- Application for Lead Renovation Firm Certification (9/16; PDF, 159KB) | Solicitud de Certificación de Empresas de Carolina del Norte (9/16; PDF, 218KB)
- Application for Lead Renovator Certification (9/16; PDF, 202KB) | Solicitud de Certificación de Renovador de Plomo (9/16; PDF, 109KB)
- Application for Lead Dust Sampling Technician Certification (8/10; PDF, 32KB)
- NC RRP Recordkeeping Guidance Document non mandatory RRP compliance assistance tool.
  - Recordkeeping Checklist (PDF, 336 KB)
  - Supplemental Page (PDF, 182 KB)



#### **Step 2:** Download and complete the form below "Application for Lead Renovator Certification":

#### Renovation, Repair and Painting

In order to obtain certification from the Health Hazards Control Unit (HCCU), discipline-specific training must be obtained from an <u>accredited training provider</u>.

- Application for Lead Renovation Firm Certification (9/16; PDF, 159KB) | Solicitud de Certificación de Empresas de Carolina del Norte (9/16; PDF, 218KB)
- Application for Lead Renovator Certification (9/16; PDF, 202KB) | Solicitud de Certificación de Renovador de Plomo (9/16; PDF, 109KB)
- Application for Lead Dust Sampling Technician Certification (8/10; PDF, 32KB)
- NC RRP Recordkeeping Guidance Document non mandatory RRP compliance assistance tool.
  - Recordkeeping Checklist (PDF, 336 KB)
  - Supplemental Page (PDF, 182 KB)

**Step 3:** Attach required documents & a \$300 check

**Step 4:** Create a self-addressed stamped envelope for return of your RRP Firm Certificate and RRP Lead Renovator Letter

**Step 5:** Bundle and send together

7/18/2024

# **Topic 7:** Eligibility of non-EPS items

Yes, this type of expenditure is eligible if you can answer all of the following statements in the affirmative:

- 1. The home meets all items in the Essential Property Standard and any noted deficiencies are complete and executed and all required systems will last 5 years or longer.
- 2. You would treat every other home/homeowner the same if funds allowed.
- 3. In this home with this homeowner, no other need appears more pressing as a threat to life and safety of the occupant(s).
- 4. There are sufficient funds in the project.
- 5. The construction item will improve at least one of the following areas of the home: accessibility, safety, health, durability/longevity, or energy.

If you feel that you can answer all of the above in the affirmative just document everything as required and move forward.



# Break

30 Minutes

**Back at 1:40** 





# ESFRLP Income Determination 24 CFR part 5





### **Income Types**

Household income is defined as the gross annual income of all household members that is anticipated to be received during the upcoming twelve-month period based on the twelve-month period preceding the date of application. Annual Income is the anticipated gross annual income from all sources received by the family. "Anticipated" means projecting future income based on current circumstances, which may include recent overtime, recent promotion etc.

Household income includes wages, salary, overtime pay, commission, fees, tips, bonuses, interest, dividends, Social Security, annuities, pensions, retirement funds, insurance policy dividends, disability benefits, alimony, child support, regular contributions from persons not occupying the unit, and public assistance allowances.

Household income for self-employed persons will be determined by averaging the reported net income on federal tax returns for the previous two years.

Recipients must re-verify the applicant's income eligibility if the time between the Application and Eligibility Certification (4.3.1.1) and the signing of the Promissory Note (4.3.1.9) exceeds six (6) months.



	- 5	Essential Si Pre-App		& Eligib					(page l	of 2)
Applicant Data										
Name of Homeowner(s) (F	irst, MI,	Last):								
Street Address:	W E	190								
City:			ounty:	2				Zip Code:		
Home Phone:			W	ork Phone:				-Ri	99	
If the Applicant was refer Contact Name: Relationship to Owner: Notes:	red by s	omeone other	than sel	f, complete Phone		owing:				
Household Membership										
Name (First, MI, L. t)	Sex	Birth Date	SS# (9 d	ligits required	Rac	e Code*	Hispanic**	Relation	to Home	wner
1.				SOUR OF PACES AND STRONG	51			1		
0.										
ε.					1					
f.		55	1		20					
£/		10			53					
C.	100	65	1		39			3		
		8			6					
Gross Income Work Tab	le			Dollars	/ House	hold Me	mber / MONT	тн		
Source			2	b	С	d	e	f	g	Tota
l) Wages						1				
2) Retirement/Pension		- 1			Ä	7	3	1 1		
3) Social Security		- 1								
4) Supplemental Security Incom	ne				i					
5) Public Assistance		- 6				Ť				1
6) Child Support		- 8				1	7			
7) Interest		- 8		1	1	ř.				
8)		- 8		S		7	3			5
9)		- 8				1				
10)				ñ		Ti I				1
Monthly Sub-Total (sum rows	1-10)	- 1			ì	7				1
Annual Sub-Total (12 x row ab		- 3			3	1				1
Annual Gross Household Incor		Annual Sub-T	otal for c	olumns a-g)	9					
Applicant Certifications										
I hereby certify that:										
I own and occupy the hom	e describe	d above as my r	rimary re	sidence;						
The household and income					the best	of my know	vledge;			
This information is provid						PERSONAL PROPERTY.		The Program :	is intended	to
assist low- and very low-in										
health or safety or in perfo										RLP.
I give permission for							Finance Agency			
contents of this pre-applic	ation and t	to facilitate the r	ehabilitati							
5) I understand that the secur										
<ol> <li>I have been advised that m the information.</li> </ol>										

	AGENO ESFRLI	PROGR						
	Pre-Application &	Eligibility	Certifica	ation			(naga	2 of 2)
Applicant Data							(page	2 01 2,
Name of Homeowner(s) (First	MI Last):							
Street Address:	0.8							
Qualifying Income Table (fo	r reference) Marin	um Cnore	Househ	old Inco	710			
Household Size	1	2	3	old Inco	5	6	7	Ï
) County: 30%	- + -	- 2	3	- 4	- 2	0	, , , , , , , , , , , , , , , , , , ,	-
			i (1		-			
) County: 50% ) County: 80%	*	5	9 8			1	2	5
ote:							c.	
2330 53								
Qualifying Questions	0 VEC	NO	8-69					
Does the applicant own this		0.00		9 720	22			
Does the applicant's househol	9.00		criteria'	Y	ES	NO		
Mark all Special Need(s) by v	vhich the Applicant	qualifies:						
Owner 62+ Member Disa	bled Veteran'	***	EBLL thr	eat to chil	d under 6			
Eligibility Certifications								
hereby ver that:								
1) All of the above information with the ESFRLP Program 2) The Applicant is eligible for 3) There is no other state or for available within the next significant.	Guidelines and the ES assistance under the I deral source of funds a	SFRLP Assi ESFRLP Pr available no	stance Pol ogram; w, or likely	icy. y to be				
with the ESFRLP Program  2) The Applicant is eligible for  3) There is no other state or for available within the next si	Guidelines and the ES rassistance under the I deral source of funds o x months, which could	SFRLP Assi ESFRLP Pr available no pay for the	stance Pol ogram; w, or likely	icy. y to be	8			
with the ESFRLP Program  2) The Applicant is eligible for  3) There is no other state or for	Guidelines and the ES assistance under the I deral source of funds a months, which could Organizati	SFRLP Assi ESFRLP Pr available no pay for the	stance Pol ogram; w, or likely	icy. y to be	8	Date		
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with the ESFRLP Program  2) The Applicant is eligible for  3) There is no other state or for available within the next si  Authorized Officer  Eligible ESFRLP Rehabil  Case Notes (for office use	Guidelines and the ES r assistance under the I rderal source of funds of x months, which could Organizati itation Needs:	SFRLP Assi ESFRLP Pr available no pay for the	stance Pol ogram; w, or likely e proposed	icy. y to be	9	Date		
with the ESFRLP Program  2) The Applicant is eligible for  3) There is no other state or for available within the next si  Authorized Officer  Eligible ESFRLP Rehabil  Case Notes (for office use	Guidelines and the ES r assistance under the I rderal source of funds of x months, which could Organizati itation Needs:	SFRLP Assi ESFRLP Pr available no pay for the	stance Pol ogram; w, or likely e proposed	icy. y to be		Date		
with the ESFRLP Program  2) The Applicant is eligible for  3) There is no other state or for available within the next si  Authorized Officer  Eligible ESFRLP Rehabil  Case Notes (for office use	Guidelines and the ES r assistance under the I rderal source of funds of x months, which could Organizati itation Needs:	SFRLP Assi ESFRLP Pr available no pay for the	stance Pol ogram; w, or likely e proposed	icy. y to be		Date		
with the ESFRLP Program  2) The Applicant is eligible for  3) There is no other state or for available within the next si  Authorized Officer  Eligible ESFRLP Rehabil  Case Notes (for office use	Guidelines and the Est assistance under the Ist deral source of funds at months, which could Organizate itation Needs:	SFRLP Assisted Pravailable no pay for the con	stance Pol ogram; w, or likely e proposed	y to be I repairs.		Date		
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with the ESFRLP Program  2) The Applicant is eligible for  3) There is no other state or for available within the next si  Authorized Officer  Eligible ESFRLP Rehabil  Case Notes (for office use Non-housing problems:  Action taken for referrals?	Guidelines and the Est assistance under the Ist deral source of funds at months, which could Organizate itation Needs:	SFRLP Assisted Pravailable no pay for the con	stance Pol ogram; w, or likely a proposed	y to be I repairs.		Date		
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with the ESFRLP Program  2) The Applicant is eligible for  3) There is no other state or for available within the next si  Authorized Officer  Eligible ESFRLP Rehabil  Case Notes (for office use Non-housing problems:  Action taken for referrals?	Guidelines and the Est assistance under the Ist deral source of funds at months, which could Organizate itation Needs:	SFRLP Assisted FRLP Pravailable no pay for the con	stance Pol ogram; w, or likely a proposed	y to be I repairs.		Date		

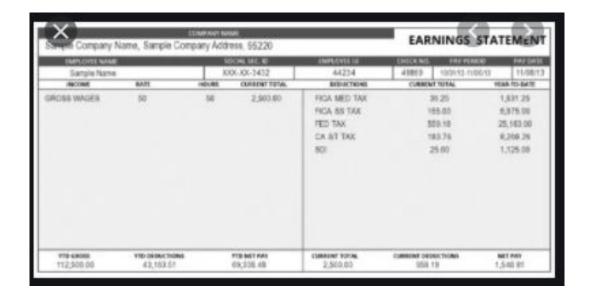
Date
NCHFA. ESFREP Admin
Wor Mispanic: Yes or No.

\*\*\*Veteran: A person who served in the active military as evidenced by a DD-214 form. 147

(To be completed by all homeowners in appropriate hous	sehold)
(To be completed by an nonecowners in appropriate nous	choldy
Homeowner:	
Homeowner address:	
I hereby certify that I do not individually receive income from any of t	the following sources:
a. Wages from employment (including commissions, tips, bonus	ses, fees, etc.):
b. Income from operation of a business;	,
<ul> <li>Rental income from real or personal property;</li> </ul>	
<ul> <li>Interest or dividends from assets;</li> </ul>	
<ul> <li>Social Security payments, annuities, insurance policies, retirer or death benefits;</li> </ul>	ment funds, pensions,
<ol> <li>Unemployment or disability payments'</li> </ol>	
<ul> <li>g. Public assistance payments;</li> </ul>	
<ul> <li>Periodic allowances such as alimony, child support, or gifts re living in my household;</li> </ul>	eceived from persons
<ol> <li>Sales from self-employed resources (Avon, Mary Kay, etc.);</li> <li>Any other source not named above.</li> </ol>	
<ol> <li>I currently have no income of any kind and there is no imminent chang financial status or employment status during the next 12 months.</li> </ol>	ge expected in my
Under penalty of perjury, I certify that the information presented in this and accurate to the best of my knowledge. I further understand that prepresentations here-in constitutes an act of fraud, which may result in loan or promissory note.	roviding false
PRINTED NAME OF APPLICANT	DATE
SIGNATURE OF APPLICANT	DATE

https://www.nchfa.com/homeownersh ip-partners/communitypartners/community-programs/urgentrepair-program/forms-and-resources

Social Security Administration Supplemental Security Income Important Information SOCIAL SECURITY 1249 S VINNELL WAY SUITE 101 BOISE 1D 83709 Date: November 11, 2010 Claim Number: 261-90-6357 DI



### Social Security Administration Supplemental Security Income

Important Information

SOCIAL SECURITY 1249 S VINNELL WAY SUITE 101 BOISE ID 83709 Date: November 11, 2010 Claim Number: 261-90-6357 DI

> Type of Payment: Individual-Disabled

We are writing to tell you about changes in your Supplemental Security Income (SSI) record. The rest of this letter will tell you more about this change.

### Your Payments Will Be As Follows:

From

Through

Amount Due Each Month

December 1, 2010

Continuing

\$674.00

### Information About Your SSI Payments

This action does not change your current payment amount.

### Your Payment Is Based On These Facts

- The amount of SSI we pay depends on your living arrangements. Your living arrangements are where you live, with whom you live, and how your food and shelter expenses are paid. Based on the information we have, your Federal living arrangement is:
  - Category A for November 2010 on

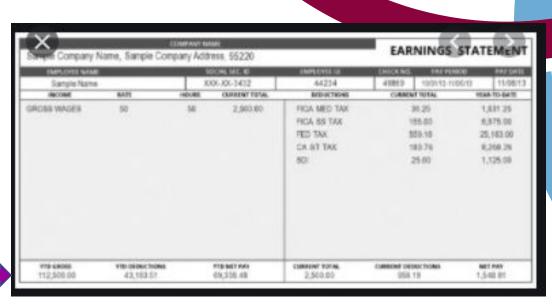
Please see the enclosed "Fact Sheet on SSI Federal Living Arrangement Categories" for a description of this Federal living arrangement category and others.

· You are living in the State of Idaho for November 2010 on.

See Next Page

SSA-Le160



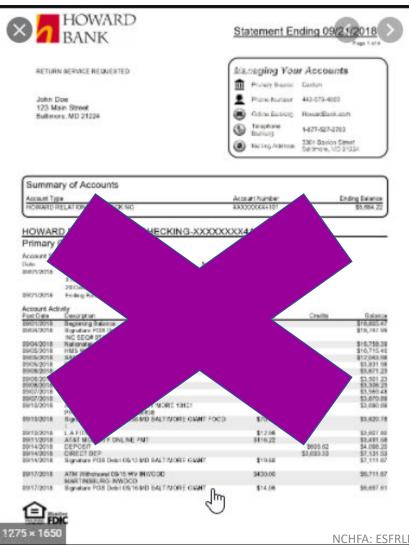


Wage document

149

### SSI document

NCHFA: ESFRLP Admin Workshop



You can use a bank statement to understand what Sources of income you should be looking for but the bank statement itself is not considered income source documentation. Never leave the statement In the case file unless all of these conditions apply:

### 1. ALL of the non-pertinent information is redacted

**2.** you made a <u>BIG MISTAKE</u> and served someone without getting all of your source documentation up front and this the only way to document an income source

There are rare occasions when a bank statement shows a source account for income. On these occasions, you must **redact all non-pertinent information**.

# The HUD Income Calculator is required for ESFRLP program.

https://www.hudexchange.info/incomecalculator/dashboard/

# **Compliance Income Calculations**

Income limits for participants (which are included in your Assistance Policy) are based on the county median income for the county in which the household resides adjusted for family size as published by the U.S. Department of Housing and Urban Development (HUD) for the HOME program.

7/18/2024 NCHFA: ESFRLP Admin Workshop 151



My HUD Exchange

Programs ~

Resources ~

Trainings

Program Support ~

Grantees ~

beneficiaries of CPD programs as easy as 1-2-3. Simply enter the requested data and this calculator will work behind the scenes to generate a summary of results for each beneficiary. You should then print out the summary and include it as part of the beneficiary's file.

The calculator currently performs income eligibility and assistance amount calculations for the following HUD CPD programs:



- Brownfield Economic Development Initiative (BEDI)
- Community Development Block Grant Program (CDBG)
- CDBG Disaster Recovery Assistance
- Emergency Solutions Grants (ESG)
- HOME Investment Partnerships Program (HOME)

- Housing Opportunities for Persons With AIDS (HOPWA)
- Housing Trust Fund (HTF)
- Neighborhood Stabilization Program (NSP)
- Section 108 Loan Guarantee Program
- Self-Help Homeownership Opportunity (SHOP)

### Related Materials



COVID-19 HOME Sample Self-Certification Form

Income Eligibility Calculator User Manual (PDF)

**CDBG Income Limits** 

**ESG Income Limits** 

**HOME Income Limits** 

**HTF Income Limits** 

**HOPWA Income Limits** 

**NSP Income Limits** 

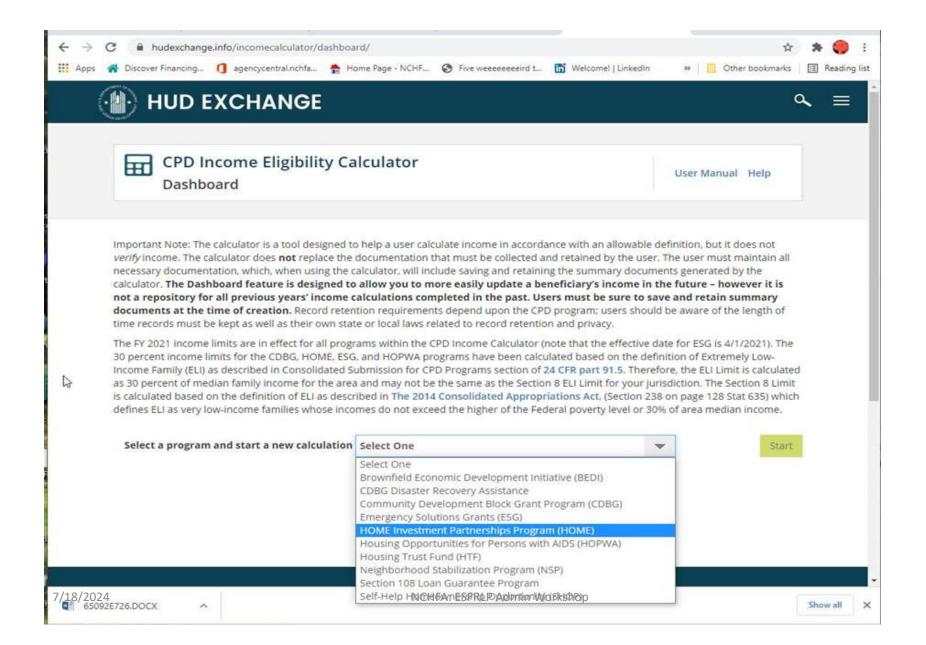
Using the Income Calculator to Determine Annual Income Webinar Materials

Using the Income Calculator for Rental and TBRA Programs Webinar Materials

### Start Calculating Income

Go To My Dashboard

Start a new calculation or complete a previous calculation





My HUD Exchange

Programs ~

Resources ~

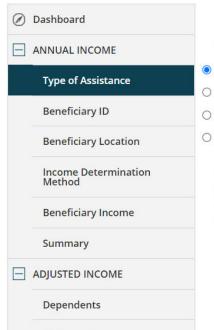
Trainings

Program Support ~

Grantees ~



User Manual Help



### Skip to side navigation

What type of HOME assistance is being provided to this household?

Homeowner Rehabilitation

O Homebuyer

Rental\*

Tenant-based Rental Assistance\*

- \* IMPORTANT REMINDER: During an annual income RECERTIFICATION of a family residing in HOME-assisted rental housing, or receiving HOME tenant-based rental assistance, it is necessary to manually exclude from annual income certain increases in the income of a disabled family member. These exclusions apply to annual income increases resulting from the following:
  - Employment of a family member who is a person with disabilities and who was previously unemployed for one or more years prior to employment;
  - Increased earnings by a family member who is a person with disabilities during participation in any economic selfsufficiency or other job training program; or
  - New employment or increased earnings of a family member who is a person with disabilities, during or within six
    months after receiving assistance, benefits or services under any state program for families funded under Part A of Title

My HUD Exchange

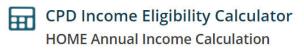
Programs ~

Resources v

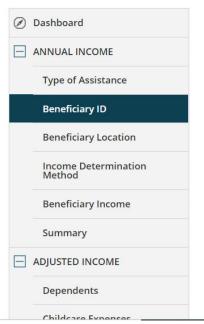
**Trainings** 

Program Support ~

Grantees ~



User Manual Help



### Skip to side navigation

The CPD Income Eligibility Calculator asks for a "Beneficiary ID" instead of a "Last Name" to help protect the privacy of applicants to CPD programs. The Beneficiary ID you enter should be unique, will be included on the Calculator screens and printouts, and will be the key data element necessary to later find, complete, and/or edit the income determination performed for that beneficiary within the Calculator. DO NOT use any personal information to create a Beneficiary ID, including but not limited to names, social security numbers, or addresses.

Each user is responsible for designing their own method for creating Beneficiary IDs, as well maintaining and adequately protecting their own auditable records which associate each Beneficiary ID with the individual, family, or household whose income was determined (as appropriate and/or required under the rules of each CPD program.) Printouts from the Calculator for all programs except HOPWA will include both the Beneficiary ID and a blank space in which the Last Name of the associated individual, family, or household can be written or otherwise inserted.

\* Required

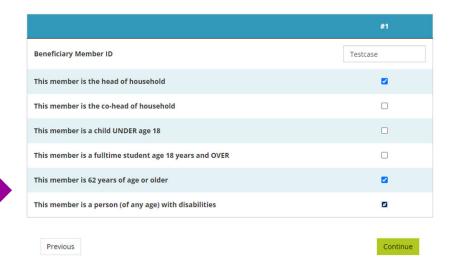
Previous

Enter a Beneficiary ID for this household. *	How many members are in this househol		
	Select One	-	

Continue

List each person in the household individually.

Use the information circled in blue (page 2 of the model application) to fill in the first section



Fill in the State (NC), County designated in your assistance policy and 80% for your limit.



North Carolina	~
Area	
Raleigh, NC MSA	•
Applicable 2021 Income Limit for household size in area	
80%	-

If you are unsure of which income limit to use, the following website provides information on geographic areas:

Please select the location and income limit information applicable to this household.

(Completed on June 9, 2022.)

Indicate if person has been previously determined or not.

Has this household previously been determined income eligible?

○ Yes ○ No

Select Part 5 Annual Income (Section 2.4.3)

You may choose one of the following definitions of income to use when calculating "annual income" for the TESTcase1 household:

24 CFR Part 5 Annual Income

○ IRS Form 1040 Adjusted Gross Income

Passbook rate is currently 0.4%.

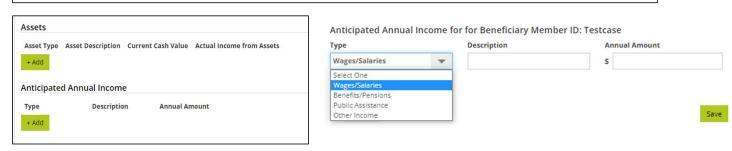
Applicable Passbook Rate

1.06 %

Choose one of the following methods to calculate "annual income" for the TESTcase1 household using the 24 CFR Part 5 definition of income:

Short Form Method Guided (Step-by-Step) Method

Choose between Short Form Method (right) and Guided Method (see next slide)



### Calculate wages, overtime, bonuses, and benefits for Beneficiary Member ID: Testcase

### Add a job for this member? Yes O No Description Wages/Salaries Hourly () Annual Hourly Wage Hours per week Weeks per year Overtime/Bonuses Total Overtime/Bonus Pay, Month 1 Total Overtime/Bonus Pay, Month 7 Total Overtime/Bonus Pay, Month 2 Total Overtime/Bonus Pay, Month 8 \$ Total Overtime/Bonus Pay, Month 3 Total Overtime/Bonus Pay, Month 9 5 Total Overtime/Bonus Pay, Month 4 Total Overtime/Bonus Pay, Month 10 \$ Total Overtime/Bonus Pay, Month 5 Total Overtime/Bonus Pay, Month 11 Total Overtime/Bonus Pay, Month 6 Total Overtime/Bonus Pay, Month 12 \$ \$ Raises All forms of income earned by program applicants must be accounted for. In addition to base salary, this will include raises and annual cost of living adjustments (COLAs). Use the data entry fields below to enter information about any anticipated increase in annual income the applicant will experience over the next 12 months due to a raise in his or her hourly wage or annual salary and/or an annual COLA. ☐ Check if member anticipates a raise or COLA increase. Previous NCHFA: ESFRLP Admin VSaveshop Continue

# Guided Method (Step by Step)

 Overtime/bonus pay is calculated for the pay period covered on the pay stub (May = Month 5)

Beneficiary ID: TESTcase1	Area, State: Raleigh, NC MSA
Number of Members: 1	Income Limit: \$53,600.00

### Assets

Member ID	Asset Type(s)	Current Cash Value	Actual Income from Assets
Testcase	Cash	\$200.00	\$0.00
NET CASH VALUE OF ASSETS		\$200.00	

TOTAL ACTUAL INCOME FROM ASSETS	\$0.00

IMPUTED INCOME FROM ASSETS
(only if the Net Cash Value of Assets is greater than \$5,000):

### **Anticipated Annual Income**

Member ID	Wages/Salaries	Benefits/Pensions	Public Assistance	Other Income	Asset Income
Testcase	\$0.00	\$0.00	\$8,088.00	\$0.00	
TOTALS	\$0.00	\$0.00	\$8,088.00	\$0.00	\$0.00



TOTAL ANNUAL INCOME \$8,088.00

### Income Eligibility Result

Based upon the information submitted, the Annual Income of **TESTcase1** has been determined to be \$8,088.00, which is **below** the 2021 80% income limit of \$53,600.00 for a 1-member household in Raleigh, NC MSA (CBSA: METRO39580M39580). (Completed on June 09, 2022.)



### U.S. Department of Housing and Urban Development Office of Community Planning and Development Income Eligibility Calculator

### 24 CFR PART 5 ANNUAL INCOME CALCULATION Completed on 07/22/2019

1. Last Name: Buckn	er	2. Beneficiary ID:	Alamance072	219A
3. Number of Members: 2	4. Area/State: NC MS		5. 2019 Income Limi	h: \$38,800.00
			*,	
		ASSETS		
First Names Member IDs	Asset Description	on	Current Cash Value of Assets	Actual Income from Assets
^ ^			\$0.00	\$0.00
8			\$0.00	\$0.00
$\mathbf{O}_{m}$	atch a	pplicati	on	
		•		
6. Net Cash Value of Assets			6. \$0.00	
7. Total Actual Income from Assets				7. \$0.00
8. Imputed income from Assets (o	nly if the Net Cash	h Value of Assets is g	reater than \$5,000):	8.

Page 1 of 3

### U.S. Department of Housing and Urban Development Office of Community Planning and Development Income Eligibility Calculator

### 24 CFR PART 5 ANNUAL INCOME CALCULATION Completed on 07/22/2019

		ANTICIPATE	D ANNUAL INCO	OME			_
First Names	Member IDs	a. Wages/ Salaries	b. Benefits/ Pensions	c. Public Assistance	d. Other Income	e. Asset Income	
Mana	A.	\$0.00					
Demo	Sus.	\$6,177.60	\$0.00	\$0.00	\$0.00		Signature
							Signature
,	matc	h apı	olicati	on			Signature
							Signature
							Signature
							Signature
							Signature
474-1-				, , , , , , , , , , , , , , , , , , ,			Signature
							Signature
9. Totals		a. \$6,177,60	b. \$14,202.00	c. \$0.00	d. \$0.00	e. \$0.00	
10. Enter total of items	from 9a through 9	e. This is Annu	al Income.			10. \$20,379.60	Signature
Based upon the information be\$20,379.60, w	hich is below	the 20	19 80 ≪ i	ncome limit	of \$38,8	00.00 for	Signature
2-member househol METRO1	d in	). (C	NC MSA	July	(CBSA: 22, 2019	)	Signature
	COME	LETE SIGNAT	TURES ON NEX	T PAGE			* Attach another
		5,					
						Page 2 of 3	Signature

U.S. Department of Housing and Urban Development Office of Community Planning and Development Income Eligibility Calculator

I/we certify that this information is complete and accurate. I/we agree to provide, upon request, documentation on all income sources to the HUD Grantee/Program Administrator.

	24 CFR PART 5 ANNUAL INCOME CARECO- Completed on 07/22/2019	ON .
	Completed on Children	
	Beneficiary ID: Alamana 072219	A
Δ	HEAD OF HOUSEHOLD	
ignature	Printed Name	Date
	Memoria Ballistia	7 35 3019
	OTHER BENEFICIARY ADULTS*	
ignature )	Printed Name	Date
	Passa Ballina	7/25/2019
ignature	Printed Name	Date
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The information provided on this form is subject to verification by HUE ny and assistance can be terminated for knowingly and willingly making a false or fraudulent statement to a department of the United States Government.

Date 07/22/2019

Printed Name

Certifying signature and date

# Section 3 Reporting and and Environmental Review Issues





# **SECTION 3: EXPLANATION & BUSINESS PRACTICE**

NC Housing Finance Agency

Section 3 Guidance for **ESFRLP** 

## HOMI

### Section 3 Information and Terminology

Section 3 of the Housing and Urban Development Act of 1968

### Section I: Introduction

Section 3 and regulations at 24 CFR Part 75 and 24 CFR Part 135, ensure that employment and other economic opportunities generated by certain HUD financial assistance shall, to the greatest extent feasible, be directed to low-and very-low income individuals and to business concerns they own or that employ them.

### Who Must Comply with Section 3 Requirements?

Section 3 may apply to employment opportunities for the Essential Single-Family Rehabilitation Loan Pool ("ESFRLP") Members that are generated as a result of projects receiving federal HUD HOME Investment Partnership Program (HOME) funding. For NCHFA ESFRLP awards, it has been determined by HUD Greensboro that Section 3 is applicable to any subrecipient who receives more than \$200,000 in ESFRLP funding.

### Section II: Definitions

### Section 3 Service Area/Neighborhood of the Project

. Due to the scattered site nature of the projects, the service area will be the county service area as defined in the NCHFA ESFRLP program guidelines.

Section 3 workers are individuals who currently meet at least one of the following eligibility criteria, or met the criteria when hired within the last 5 years:

- . The worker's income meets the Low-Income or Very Low-Income definition as established by the Department of Housing and Urban Development.
- . The worker is employed by a Section 3 Business Concern, as defined below.
- · The worker is a YouthBuild participant.

### Targeted Section 3 Worker

Targeted Section 3 workers are individuals who meet one of the following criteria:

- . The worker is employed by a Section 3 business concern, as defined below.
- . The worker currently meets at least one of the following eligibility criteria, or met the criteria when hired
  - o The worker meets the low-income or very low-income definitions as establish by Department of Housing and Urban Development and lives within the neighborhood or service area of the project.
  - The worker is a YouthBuild participant.

The following locations have YouthBuild Programs which qualify:

Grantees	Program City	Grantee Year
Grace Mar Services In	Charlotte	2020
Nu Dimensions	Hickory	2019
Central Carolina Community College	Raleigh	2018
Triangle Literacy Council	Asheville	2018
River City Community Development Corporation	Elizabeth City	2017
Capital Area Workforce Development Board	Sanford	2017
Green Opportunities	Durham	2017

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### Section 3 Reporting Instructions for the Summary Report

Essential Single-Family Rehabilitation Loan Pool (ESFRLP)

This reporting requirement applies only to ESFRLP subrecipients that receive HOME funds in excess of \$200,000 and is only applicable to the subrecipient. The subrecipient must submit to NCHFA one Section 3 Summary Report for ESFRLP report that contains their own activities.

### General Instructions

For NCHFA ESFRLP projects, the Summary Report must be submitted prior to award close-out. The terms "low-income persons" and "very low-income persons" have the same meanings given the terms in section 3(b)(2) of the United States Housing Act of 1937. Low-income persons mean families (including single persons) whose incomes do not exceed 80% of the median income for the area, as determined by the Secretary, with adjustments for smaller and larger families, except that the Secretary may establish income ceilings higher or lower than 80 % of the median for the area on the basis of the Secretary's findings such that variations are necessary because of prevailing levels of construction costs or unusually high- or low- income families. Very low-income persons mean low-income families (including single persons) whose incomes do not exceed 50% of the median family income for the area, as determined by the Secretary with adjustments for smaller and larger families, except that the Secretary may establish income ceilings higher or lower than 50% of the median for the area on the basis of the Secretary's findings that such variations are necessary because of unusually high or low

### Fill out blue cells only

### For the heading of Section 3 Summary Report:

- . Subrecipient Name and Address: This should contain the complete name of the subrecipient of the NCHFA award, not the name of the homeowners. The address field should be the address of the subrecipient organization.
- · Contact person: The person at the recipient organization whom NCHFA staff should contact with questions about this form.
- Date Submitted to NCHFA: Enter date
- · Phone/Fax/Email: For the contact person
- Total HOME Funds Awarded by NCHFA: Enter the dollar amount, rounded to the nearest dollar, received from NCHFA. The next field will self-calculate and is the amount that exceeds \$200,000.

### For Part I: Employment and Training

Labor hours worked by Section 3 workers and targeted Section 3 workers will be reported to HUD.

Column A: Enter the total labor hours worked on the Section 3 project by all employees.

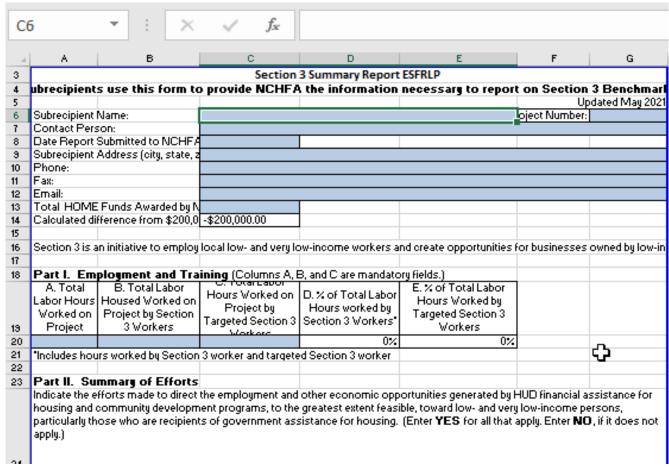
Column B: Enter the labor hours worked on the project by Section 3 workers.

Column C: Enter the number of hours worked by targeted Section 3 workers on the project.

### For Part II: Summary of Efforts

Enter Yes or No to the first six statements. Use the first narrative space to detail any actions that were undertaken by the subrecipient to comply with Section 3 (where you posted job listings etc. if there was hiring). In the second narrative space detail why you were unable employ section 3 workers or targeted workers, if applicable.

# SECTION 3: SUMMARY REPORT >>>>TO NCHFA

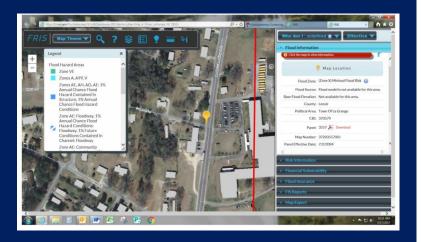


# SECTION 3: SUMMARY REPORT >>>>TO NCHFA

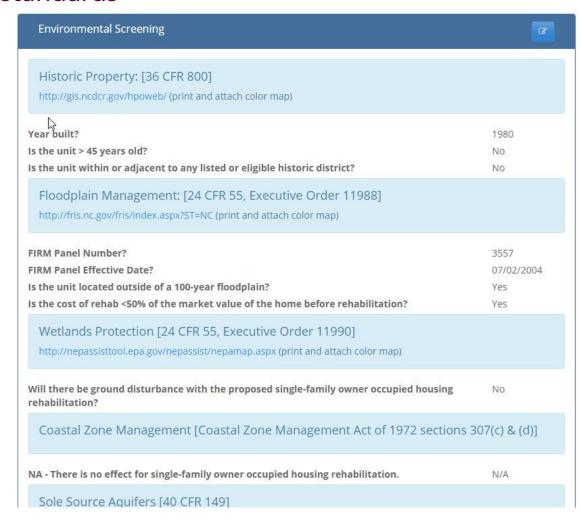
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24			
25	Recruited low-income residents through: local advertising media, signs prominently displayed at the project site, contacts with community organizations and public or private agencies operating within the metropolitan area (or nonmetropolitan county) in which the Section 3 covered program or project is located, or similar methods.		
26	Participated in a HUD program or other program which promotes the training or employment of Section 3 residents.		
27	Participated in a HUD program or other program which promotes the award of contracts to business concerns which meet the definition of Section 3 business concerns.		
28	Coordinated with Youthbuild Programs and administered in the metropolitan area in which the Section 3 covered		
29	Provided or connected Section 3 workers with employment search assistance such as, resume writing, interview preparations, or connecting with placement services.		
30	Providing training or apprenticeship opportunities for Section 3 workers or targeted workers.		
31	In the space below, please provide a detailed narrative describing the specific actions that were taken by you to comply with the		
32 33 34 35 36 37 38 39 40 41	requirements of Section 3 and meet the minimum benchmarks for employing Section 3 workers and targeted workers. You may list any other qualitative efforts you undertook to facilitate employment for Section 3 workers or targeted workers and opportunities		
42			
43	Is there or any supplemental information you'd like to provide? If you anticipate that HUD or a state reviewer may be dissatisfied		
44	with your efforts at directing economic opportunity (employment hours) to low-income individuals and businesses, or with the results of those efforts, please use the space below, so your organization can be defended against claims that you are not		
46			
47			
48			
49			

# Section 2.7: environmental standards

 Member must submit an Environmental Screening via the Partner Portal



Flood Map



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# **Environmental Screening**

- Please submit all required documents
- Follow links to create the required maps
- Label maps and include map component tables with all maps
- Do not Submit Noise Calculations. Noise Calculations are no longer required.



# Post-Rehab Value Pick a Method and keep it!

There are three methods to determine a Post-Rehab Value:

- 1. Estimate of Value (Comparable Sales);
- 2. Tax Assessments of a comparable property; or,
- 3. Appraisal.

If you select to use Estimate of Value or Tax Assessments of a comparable property, please enter the comparable property figure and upload the documentation of the target and the comparable property.

If you select the Appraisal method, please enter the Appraisal figure and upload the documentation that includes the work to be performed.

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# Appendix A: Section E. Environmental Protection

- E. Environmental Protection Threats from the
  - Environment, Examples of these are:
    - Radon: tests required
    - Friable asbestos
    - Over-hanging trees
    - Poor Drainage
    - LBP: tests required before 1978
    - VOC
    - Flooding
    - Natural Disasters



NORTH CAROLINA HOUSING FINANCE AGENCY ESSENTIAL SINGLE-FAMILY REHABILITATION LOAN POOL

### **Essential Rehabilitation Criteria**

### E. Environmental Protection

- Threats from the environment Section B.4 in General Requirements requires that units rehabilitated with ESFRLP assistance retain no threats to the health or safety of the household or to the structural integrity of the dwelling itself. Examples of such threats from environmental sources include, but are not limited to:
  - Radon gas. Reducing infiltration through rehabilitation can exacerbate existing radon threats. All assisted units must be tested for radon levels. In the event that measured levels of radon exceed 20 picoCuries per liter of air (pCi/l), remediation measures must be taken to reduce the level to 4 pCi/l or below. Where tested levels are between 4 and 20, homeowners must be informed of the level and provided with EPA's "Home Buyer's and Seller's Guide to radon" or an Agency-approved
  - 1.2 Friable asbestos. A dangerous mineral, especially when its microscopic fibers are inhaled, asbestos is found in several building products common in North Carolina. Among them are ceiling tiles, pipe or duct wrap resembling coarse, thick paper or papier mache. Asbestos-cement shingle siding is not considered friable and is not a hazard unless removed, sawn, broken or otherwise disturbed, at which point it must be treated as a hazard. There are over 3,000 different building products, which contain asbestos. Some are considered "friable and regulated", some are not and some depend on the method of removal to trigger regulation. Rehabilitation specialists must learn to recognize the most commonly encountered of these products and how to stabilize, encapsulate or have them removed safely and legally to protect the health of workers, the household and the environment. Certain threshold limits regarding the quantity and type of asbestos to be removed may require certified contractors. Applicable federal regulations are found at 40 CFR, Part 61, Subpart M. The rehabilitation specialist should contact the Asbestos Hazard Management Branch of the Division of Epidemiology to discuss the treatment of any suspected asbestos hazard.
  - 1.3 Over-hanging trees. Members should consider whether limbs or trees that overhang an assisted unit pose a threat to the unit and/or its occupants. If so, appropriate pruning should be included in the scope of work.
  - 1.4 Poor drainage. Excessive moisture in crawlspaces and basements may be the most common and odious environmental threat encountered in ESFRLP-funded

rehabilitation work, serving as a catalyst to decay, mildew, mold, radon-transfer,

corrosion, and other problems. Correcting drainage problems should be a priority in ESFRLP-funded rehabilitation work.

- Lead-based paint. All units rehabilitated with ESFRLP assistance are deemed "HUD-associated housing" for the purpose of the Lead-Based Paint Poisoning Prevention Act (42 U.S.C. 4821,) and are, therefore, subject to 24 CFR part 35 (as published in the Federal Register on September 15, 1999) requiring testing, abatement and/or lead hazard reduction activities under certain circumstances (See Section F, below). Members are responsible for ensuring that rehabilitation specialists, contractors and workers are trained and/or certified in accordance with 24 CFR part 35. It is also the responsibility of the Member to provide the pamphlet, "Renovate Right", to households occupying pre-1978 dwelling units.
- Volatile Organic Compounds (VOCs). Rehabilitation specialists should avoid specifying, especially for indoor use, building products high in VOCs which may threaten the comfort and/or well-being of the household. Particular sensitivities or allergies should be ascertained in initial interviews with applicants for assistance.
- Flooding. If the Member's Assistance Policy allows for assistance to units within the floodplain, owners of any such units selected for assistance must be required to carry flood insurance in a minimum amount equal to 100% of Program loan's principal balance for the term of the loan.
- Natural Disasters. Reasonable measures should be taken to strengthen homes against natural disasters such as wild fire, flooding, and in coastal areas, hurricane

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# Appendix A: Section E. Environmental Protection

- E. Environmental Protection
  - Threats to the **Environment** 
    - Historic Properties: SHPO
    - Floodplain Management
    - Toxic Chemicals
    - Wells and Septic Systems

is targeted for ESFRLP-funded rehabilitation, the scope of work must meet or exceed the Secretary of the Interiors Standards for Rehabilitation and Guidelines for Historic Buildings. To ensure compliance with applicable regulations and guidelines, Members must complete an additional form ("Historical Evaluation Request Form") for any unit targeted for Program-funded rehabilitation which is 45

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years old or older or is deemed by the Member to have potentially significant architectural or historical importance. Historical Evaluation Request Form must be forwarded, with photographs of the unit and a location map attached, to the State Historic Preservation Office (SHPO) for review, and a copy, with SHPO's response, must be submitted to the Agency with the Environmental Screening Checklist through the ESFRLP Partner Portal. (Note: meeting the required standards for historic properties can be expensive. Members may deem it necessary to exclude historic properties from eligibility in their Assistance Policies or require matching funds from other sources in order to meet their average-cost targets.)

- 2.2 Floodplain Management. Although traditionally listed with threats to the environment for the purposes of environmental reviews, the primary concern here is with protection of the property from the environment (as discussed at section 2.6.2, above). The owner of any dwelling unit located within the 100-year floodplain, which is rehabilitated with Program funds is required to carry flood insurance on the unit continuously throughout the term of the ESFRLP loan in an amount not less than 100% of the principal balance of the ESFRLP loan. NCHFA, as mortgagee for the ESFRLP loan, shall be named as an insured lender on the policy. The first year's premium is an eligible Program soft cost. Property location must be documented by providing the map and panel numbers as supporting documentation to the Environmental Screening Checklist through the ESFRLP Partner Portal. (See "Instructions to Environmental Review" and "Environmental Review Checklist")
- 2.3 Toxic chemicals. Defunct buried oil or gas tanks, stored chemicals, old car batteries and the like are sometimes found in or near units targeted for rehabilitation. The Member's rehabilitation specialist should ask the homeowner and inspect the house and grounds to determine if any such hazard exists and, if so, consult their case manager at the Agency regarding appropriate mitigation measures. Though lead-based paint, another toxic chemical, can be a threat to the environment, it is discussed above (Section E.2) as a threat from the environment.
- 2.4 Wells and septic systems. The installation of a new well or septic system could conceivably have a deleterious effect on wetlands and/or water quality. To ensure that this is not the case, any such installations must be done under the supervision of local health department officials.

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// 10/ ZUZ4

# Fair, Systematic, Uniform, Transparent = **Policies**



Threats to the environment. Although single-family rehabilitation activities are "categorically excluded" under the National Environmental Policy Act of 1969 (NEPA), such activities are not excluded from individual compliance requirements of other environmental statutes, including the North Carolina Environmental Policy Act (SEPA). To ensure that all ESFRLP-funded activities are in compliance, the Member must complete a brief review ("Environmental Screening Checklist") using the ESFRLP Partner Portal screen and instructions for each unit targeted for rehabilitation assistance. An Environmental Screening Checklist must be submitted to the Agency prior to committing funds to a unit. Although numerous areas of concern are covered in the required review, only a few of them are often relevant to ESFRLP work. Those are:

Historic Properties. If a property deemed to have bonafide historical significance

# Radon

HUD Notice CPD-23-103 - Effective April 11, 2024

Submit Radon Tests for ER

SDS will not be processed until Radon Test submitted

If 4 pCi/L or greater – Hazard Mitigation Plan required

If 4 pCi/L or greater - "Post Radon Test" required after mitigation is completed to be able to submit the UCR.



# General ER Recommendations

- Please submit all required documents
- Follow links to create the required maps
- Label maps and include map component tables with all maps
- Do not Submit Noise Calculations. Noise Calculations are no longer required.



# ESFR and the LBP Process

# PG Appendix F

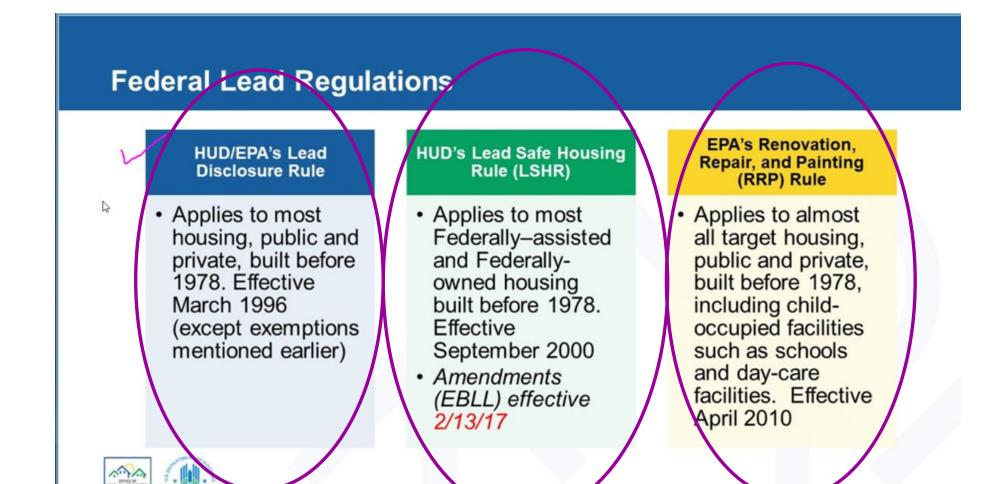




# Important things to know

- Are ESFR homes ever exempt from the Lead Safe Housing Rule?
  - Only when the home was built in 1978 or after.
- All homes in this program built before 1978 are subject to the Lead Safe Housing Rule (LSHR). Why?
  - Because ESFR homes are owned by private citizens and are not government owned housing restricted to occupation by the elderly.
  - If children under the age of 6 can live in the homes now or in the future, LSHR applies.
    - What does this mean? Your Rehab Specialist can never decide that the home is exempt because only elderly people live in the home.





### All regulations are relevant to ESFR

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### **Federal Lead Regulations**



- Subpart A: Lead Disclosure Rule
- Subpart B: General LSHR Requirements & Definitions
- Subpart II, J, II, L, M: LSHR Program Requirements
- Subpart R. LSHR Methods and Standards

EPA – 40 CFR Part 745

- Subpart F: Lead Disclosure Rule
- Subparts D, L, Q: Lead-Based Paint Activities Rule 🦇
- Subparts E and Q: Renovation, Repair, and f (RRP) Rule





Note: Recent changes in the EPA rule went into effe January 6, 2020 and additional proposed rule chan released on 6/17/2020

ESFR relies on 24 CFR Part 35, Subparts A, B and J, R as well as RRP, whichever is more stringent or "protective".

RRP (in NC) relies on EPA 40 CFR Part 745 as per the regulations of NC-DHHS Health Hazard Control Unit.

# Limited Exemption from Lead Safe Work Practices and Clearance

- · Rehab that does not disturb painted surfaces:
- Lead safe work practices are not required when minor maintenance or activities disturb painted surfaces that are less than de minimis\* levels:
  - · 2 sq. ft. per interior space
  - 10% of small component type
  - · 20 sq. ft. for exterior work

\* Note: HUD de minimis levels are more protective than the EPA RRP guidelines





# LBP and ESFR efforts require follow through

# Consider how you manage LBP through each phase of the project

Stage 1: Application and Award Phase

Stage 2: Project Outreach and Scoping Phase

Stage 3: Household Participant Project Initiation Phase

Stage 4: Bidding Phase

Stage 5: Construction Phase

Stage 6: Monitoring and Close-Out Phase



# Stage 1: Application and Award Phase

- Fill out the required paperwork
- Identify how you want to handle lead: 1. Testing or 2. Presumption

# 1. Testing Preparation Phase:

 Review HUD & EPA requirements on what type of testing you need so you can write a scope of work to bid

### Inspection, Risk Assessment and Clearance

- Insure that consultant is in the EPA database certified for the tasks they are doing
- De minimis requirements for HUD are less than for EPA, make sure consultant knows this
- New lead dust testing levels, ensure the consultant knows this
- Choose/Identify a testing consultant and write a contract

# 2. Presumption

- Decide how you will replace components in each house.
- You must presume lead is in every surface



# Stage 2: Project Outreach and Scoping Phase

# Partner Activities for LBP during outreach and scoping

- Ensure that your Assistance, Procurement & Disbursement Policies and any other program policies include LBP information and requirements
- In the initial data collection for a unit, collect the year built
  - Best practice: send notification to the homeowner that LBP is an issue for all pre-1978 units.
- Identify and pre-schedule expected, required LBP inspections



# Stage 3: Household Participant Project Initiation Phase

### Partner Activities for LBP during project initiation

- Execute Lead Inspection/Risk Assessment and provide pamphlet to homeowner, Renovate Right, required for all pre-1978 units
- Fill out Lead Requirements Worksheet, required for all units
  - Use the numbers in your Settlement Data Sheet
    - Don't forget to add all Federal funding if you are using more than one source such as ESFR + CDBG
- Add <u>Year Built</u> to the project description on the Work Write Up, required for all units-PG 4.2.2
- Incorporate any needed remediation/abatement into the work scope based on the Lead Risk Assessment
- Place all completed, required documents into the Case File
- Process LBP inspection/assessment soft costs



# Appendix C: Required Forms

### **Lead Requirements Worksheet**

North Carolina Housing Finance Agency
Essential Single-Family Rehabilitation Program (ESFR)

DIRECTIONS: This worksheet must be completed and placed in all unit files assisted with ESFR funds

Street Address:				DU#		
City:	Si	tate:	NC	Zip:		
Part 1: Regulation Eligibility Statements						
Check	all that apply:					
1	Property is receiving Federal funds.					
	Unit was built prior to 1978.					
	Continue with the Exemption Statements be the first exemption and file form in the case			was built after January 1, 1978,		
Pa	rt 2: Full Exemptions from All Requirer	nents	of 24 CFR	Part 35 (The Lead Regulation)		
35 per	of the exemptions are applicable, the prope the regulatory citation. Note: ONLY eligi all that apply:					
	The property was constructed after Janu	ary I	, 1978. [35.1	15(a)(1)]		
	A paint inspection conducted in accorda free of lead-based paint. [35.115(a)(4)]	ince v	/ith 35.1320	(a) established that the property is		
	The date of the original paint inspec paint inspection conducted on	tion w	as	. An optional confirmed this prior finding.		
	ALL lead-based paint in the property be achieved. [35.115(a)(5)]	een id	entified and	removed, and has clearance been		
	ALL rehab excludes disturbing painted	surfa	ces. [35.115	(a)(8)]		
-	Emergency repairs to the property are b danger to human life, health or safety, o damage due to natural disaster, fire or st repairs necessary to respond to the emer	r to p	rotect the pro ral collapse.	operty from further structural The exemption applies only to		

### Page 1 of the worksheet

- Lead-Based Paint (LBP)
   Requirement Worksheet
  - When is this required?

# **ALWAYS**

# **Lead Requirements Worksheet**

North Carolina Housing Finance Agency
Essential Single-Family Rehabilitation Program (ESFR)

Street Address:	DU#			
City:	State: NC	Zip:		
	Part 1: Regulation Eligibility Stater	nents		
Check all that apply:				
✓ Property is receiv	Property is receiving Federal funds.			
Unit was built pri	or to 1978.			

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# Appendix C: Required Forms

#### Part 2: Full Exemptions from All Requirements of 24 CFR Part 35 (The Lead Regulation)

If any of the exemptions are applicable, the property is exempt from the requirements of 24 CFR Part 35 per the regulatory citation. Note: ONLY eligible exemptions for ESFR are listed.

#### Check all that apply:

The property was constructed after January 1, 1978. [35.115(a)(1)]

A paint inspection conducted in accordance with 35.1320(a) established that the property is free of lead-based paint. [35.115(a)(4)]

The date of the original paint inspection was \_\_\_\_\_\_\_. An optional paint inspection conducted on \_\_\_\_\_\_\_\_ confirmed this prior finding.

ALL lead-based paint in the property been identified and removed, and has clearance been achieved. [35.115(a)(5)]

ALL rehab excludes disturbing painted surfaces. [35.115(a)(8)]

Emergency repairs to the property are being performed to safeguard against imminent danger to human life, health or safety, or to protect the property from further structural damage due to natural disaster, fire or structural collapse. The exemption applies only to repairs necessary to respond to the emergency. [35.115(a)(9)]

- Typical ESFR exemptions
  - 1978 or after

Page 1 of the worksheet

# Appendix C: Required Forms

#### Lead Requirements Worksheet **Lead Requirements Worksheet** North Carolina Housing Finance Agency Essential Single-Family Rehabilitation Program (ESFR) North Carolina Housing Finance Agency Essential Single-Family Rehabilitation Program (ESFR) Part 3: Hazard Reduction Requirements - Partial Waivers If any of the partial waivers are applicable, the grantee and/or homeowner may waive certain requirements as described below. A) De minimis [35.1350(d)(1) & (2)] The amount of painted surface that is being disturbed during construction is below "de minimis" levels. Safe work practices Part 4: Level of Rehabilitation Assistance [35,915 and clearance are not required in that work area. Less than 9 SF of bare soil? Less than 20 square feet on an exterior surface Less than 2 square feet in the following rooms: B) Elderly Relocation Waiver [Interpretive Guidance Question J-24] The home is only occupied by an elder typerson(s). Relocation of elderly homeowners is not required if complete disclosurs of the nature of the work is provided and informed consent is obtained prior to rehabilitation. C) Historic Abatement Waiver [35.115(13)] The home that is subject to abatement requirements is listed or eligible for listing on the National Register of Historic Places or contributes to a National Register Historic District. The State Historic Preservation Office may request that interim controls be implemented rather than abatement. D) No Exterior Work (35.930(d)(3)) No exterior paint is to be distarbed during renovation. (Only exterior stabilization required even in abatement jobs.) E) No Children [35.1330(d)(1)] All of the residents are over the age of 6. (No chewable or play area treatments required.) F) No Bite Marks [35.1330(d)(1)] All chewable surfaces are free of bite marks made by children under 6. (No chewable surface treatment required)

G) No Dust Hazards [35.1330(c)(1)(i)]

required in the following work areas:

Lead-Based Paint
 (LBP) Requirement
 Worksheet

 When is this required?

## **ALWAYS**

Page 2 of the worksheet

The closest horizontal surface dust wipe is below the clearance threshold. (No friction and impact surface treatments

# Appendix C: Required Forms

#### 

- Federal Funding
  - All federal sources
- Don't use the term abatement for any activity when hard costs are at or below \$25,000

Page 2 of the worksheet



# Stage 4: Bidding Phase

#### Partner Activities for LBP during bidding

- Confirm bidders have current Lead Renovation Firm Certification- you can look this information up online
- Confirm awardees have personnel on the job with Lead Renovator Certification; check to confirm date is not expired for project timeframe
  - This is provided by the OHHCU in the form of a letter, not a certificate- you <u>cannot</u> look these employees up online but you can call OHHCU
  - Best Practice: Provide Contractors with Renovate Right brochure
- Collect Firm and Renovator letters/certificates and place in file(s)
- Process LBP inspection/assessment soft costs

#### https://epi.dph.ncdhhs.gov/lead/rrp.html

#### Renovation, Repair and Painting

In order to obtain certification from the Health Hazards Control Unit (HCCU), discipline-specific training must be obtained from an <u>accredited training provider</u>.

- Application for Lead Renovation Firm Certification (9/16; PDF, 159KB) | Solicitud de Certificación de Empresas de Carolina del Norte (9/16; PDF, 218KB)
- Application for Lead Renovator Certification (9/16; PDF, 202KB) | Solicitud de Certificación de Renovador de Plomo (9/16; PDF, 109KB)
- Application for Lead Dust Sampling Technician Certification (8/10; PDF, 32KB)
- NC RRP Recordkeeping Guidance Document non mandatory RRP compliance assistance tool.

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# Stage 5: Construction Phase see Appendix F

#### Partner Activities for LBP during construction

- Discuss LBP at pre-construction including contractor strategies and specific items on the workscope, occupant protection plan, etc.
- Schedule and execute Lead Clearance Test
- Process LBP inspection/assessment soft costs and LBP hard costs
- Discuss at post-construction conference, including homeowner maintenance
- Provide the homeowner with LBP documents as required in Appendix A, Section F so that if homeowner sells home they can disclose LBP.



# Stage 6: Monitoring and Close-Out Phase

Partner Activities for LBP during monitoring and Close-Out

- Confirm all necessary documentation is in the file
- For monitored Units, upload LBP documents to the portal including:
  - Lead Requirements Worksheet (from Appendix C)
  - Lead Inspection/Risk Assessment (from testing vendor)
  - Lead Renovation Firm Certification (from contractor)
  - Lead Renovator Certification (from contractor/subcontractor)
  - Lead Clearance Test (from testing vendor)
  - Any other documents about LBP in the case file



# Appendix C: Model from HUD

- Lead-Based Paint (LBP)
   Exhibits
- When is this required?
  - The contents are required but the checklist is only for helping you assess if you have included these items in the file.

#### LEAD-SAFE HOUSING RULE CHECKLIST For GENERAL COMPLIANCE DOCUMENTATION

(Program participants can use this checklist as a guide for determining whether or not they are preceeding in a manner required by the LSRR, and that they are maintaining documentation for each CPD-assisted project. Field Office staff can use the checklist as a means for familiarizing themselves with the kinds of documentation that should be maintained in order to demonstrate LSIRR compliance. Compliance with the program-specific requirements may not be substantiated solely by the documents included on this general checklist. Additional guidance is provided as referenced in the checkling.

As appropriate, the following documents should be maintained in CPD-assisted project files for properties constructed before January 1, 1978, in order to demonstrate general knowledge and compliance with basic LSHR requirements. Standard forms are available in the Federal Register (FR), as indicated by the sources noted below. Citations from 24 CFR part 35 are also provided as additional references.

- Applicability Form [§35.115] A copy of a statement indicating that the property is covered by or exempt from Lead Safe Housing Rule. <sup>1</sup>
  - (Note: (A) If the property is exempt, the file should include the reason for the exemption and no further documentation is required; (B) if the property is covered by the Rule, the file should include the appropriate documentation to indicate basic compliance, as listed below.
- Summary Paint Testing Report or Presumption Notice [§35.930(a)] A copy of any report to indicate the presence of lead-based paint (LBP) for projects receiving <u>up to \$5.000 per unit</u> in rehabilitation assistance. If no testing was performed, then LBP is presumed to be on all disturbed surfaces. <sup>2</sup>
- Risk Assessment Report [§35.930(c)(2)] A copy of a report (in addition to the requirements of §35.930(a)) to indicate any presence of lead-based paint hazards for projects receiving more than \$5.000 per unit in rehabilitation assistance. 4
- (Note: If the property receives more than \$25,000 in assistance, more stringent requirements apply, including complainnee with applicable state requirements, as appropriate. [See §35.930(d)].

  Notice of Evaluation [§35.1.25(a)] A copy of a notice demonstrating that an evaluation summary was provided to residents following a lead-based-paint inspection, risk
- Clearance Report [§35.930(b)(3)]— A report indicating a "clearance examination" was performed of the work-site upon completion.
- Notice of Hazard Reduction Completion [§35.125(b)] Upon completion, a copy of a notice to show that a LBP remediation summary was provided to residents.

Source: Federal Register (FR), 64 FR 50139-50231, published September 15, 1999 -- Requirements for Notification, Evaluation and Reduction of Lead-Based Paint Hazards in Federally Owned Residential Property and Housing Receiving Federal Assistance. The appendices are on pages 50230-50231.

- LSHR Regulation Applicability Form (See Attachment B to this memorandum.)
- Appendix C--Sample Summary Presumption Notice Format

assessment or paint testing.

- 3Appendix A-Sample Summary Inspection Notice Format
- <sup>4</sup> Appendix B--Sample Summary Risk Assessment Notice Format
- Appendix D—Sample Hazard Reduction Completion Notice Format

This form is downloadable from: http://www.hudexchange.info/resources/documents/LSHRChecklist.pdf NCHFA recommends using this form for ESFRLP.

#### Address/location of subject property:

LEAD-SAFE HOUSING RULE -- APPLICABILITY FORM

#### Regulation Eligibility Statements (check all that apply):

Property is receiving Federal funds
 Unit was built prior to 1978.

Note: If both Eligibility Statements above have been checked, continue with the Exemption Statements below. Otherwise, the regulation does not apply, sign and date the form.

#### Regulation Exemption Statements [24 CFR 35.115] (check all that apply):

- Emergency repairs to the property are being performed to safeguard against imminent danger to human life, health or safety, or to protect the property from further structural damage due to natural disaster, fire or structural collapse. The exemption applies only to repairs necessary to respond to the emergency.
- The property will not be used for human residential habitation. This does not apply to common areas such as hallways and stairways of residential and mixed-use properties.
- Housing "exclusively" for the elderly or persons with disabilities, with the provision that children less than six years of age will not reside in the dwelling unit. An inspection performed according to HUD standards found the property contained no lead-based
- paint.
- According to documented methodologies, lead-based paint has been identified and removed; and the property has achieved clearance.
- The rehabilitation will not disturb any painted surface.
  The property has no bedrooms.
- The property is currently vacant and will remain vacant until demolition.
- If any of the above Exemption Statements have been checked, the Regulation does not apply. In all cases, sign and date the form.

	, certify that the information listed above is tru
(Printed Name)	and accurate to the best of my knowledge.

Signature Date

Organization

This form is downloadable from: http://www.budexchange.info/resources/documents/LSHRApplicabilityform NCHFA recommends using this form for ESFRLP.



# Portal Introduction and Due Date reminders





# What's new in the Portal?

- Upgraded Project Landing page
  • FAM tab

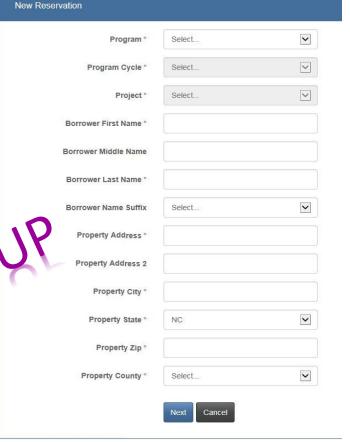
  - Admin Budget tab
  - Admin Requisition tab
- Input of Admin Invoicing and Requisitions



The creation of the **Project Landing** page is hoped to be the beginning of creating a Project File location in the Partner Portal.

1.Enter reservation in LoanPool Portal-Loan Status: Pending Setup





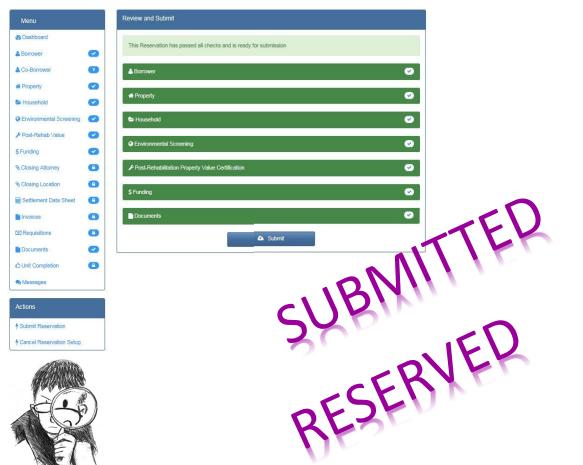


2. Submit reservation to NCHFA-Loan Status:

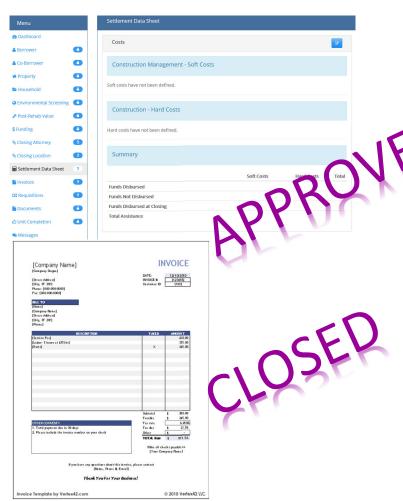
**Submitted** 

3.NCHFA reviews uploaded documents-

Loan Status: Reserved



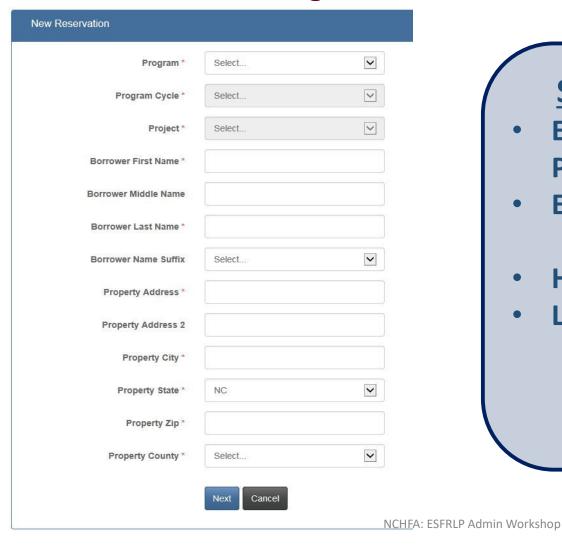
- 4.NCHFA approves fund allocation-Loan Status: **Approved** 
  - May submit soft cost requests
- 5. Submit Settlement Data Sheet
  - After contractor is procured and before any hard costs paid
- 6.Conduct closing-Loan Status Closed
  - Send executed documents to NCHFA Do Not Forget!



- 7. Submit invoices and requisitions
- 8. Submit final requisition
  - Check Final box
  - Notify NCHFA if change order requires a loan amount increase (Loan Modification)
- 9. Unit Completion Screen (UCS, formerly called Unit Completion Report)
  - NCHFA sends homeowner Estoppel if needed
- 10. Unit is completed and will be visible in the portal for five years

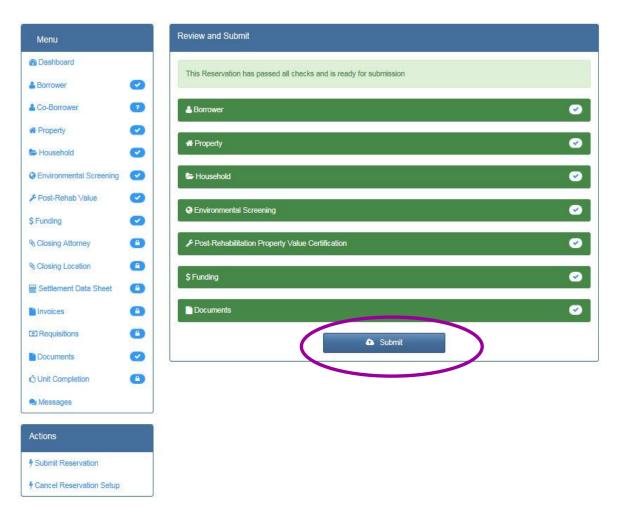
NOTE: Administrative Funds are awarded by NCHFA once a unit is completed. Your only work will be to upload invoices and create billings for appropriate administrative requisitions, not to exceed the amount awarded.\*





# **Status-Pending Setup**

- **Enter Homeowner and Property Information**
- **Environmental Review** 
  - Maps, Maps, Maps
- **Household Information**
- **Loan Amount**



# **Status-Submitted**

- After all the required documents are uploaded
- Click Submit



HousingBuildsNC.com

### **Status-Submitted**

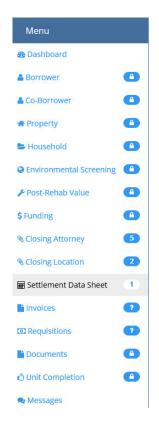
- NCHFA will review submitted environmental documentation
- Our paralegal will conduct a full title search
- We may ask for additional information

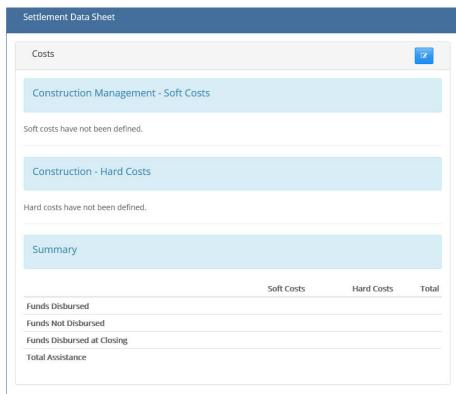


# **Status-Approved**

- After environmental and title are approved
- You may now request soft cost
- Start work write-up, cost estimates, testing
- Procure for hard cost contractor services
- Select winning bid







#### **Status-Approved**

 After winning contractor is selected, you can submit the Settlement Data Sheet



#### Edit Settlement Data Sheet Costs

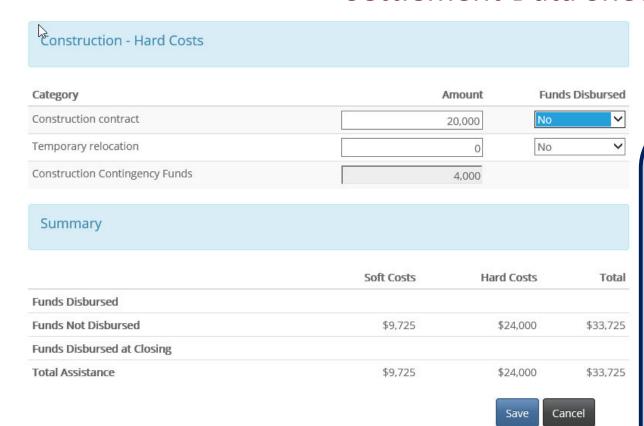
#### Construction Management - Soft Costs

Category	Amount	Budgeted	Funds Disbursed
Outreach & Advertising	100	100	No 💙
Environmental Review Preparation	400	400	No 💙
Asbestos Testing/ Clearance	250	250	No 💙
Radon Testing	50	50	No 💙
LBP Inspection/ Risk Assessment	800	800	No 🗸
LBP Clearance	350	350	No 💙
Loan document execution, recording & legal fees	600	600	No 💙
Pre-rehab Inspection including scope of work	800	800	No 💙
Work write-ups	1,000	1,000	No 💙
Cost estimate	400	400	No 💙
Project & construction management	4,375	4,375	No 💙
Flood Insurance (units in Flood Hazard Zones)	100	100	No 💙
Post-rehab value certification	500	500	No 💙

#### **Status-Approved**

Your case manager will review submitted soft costs

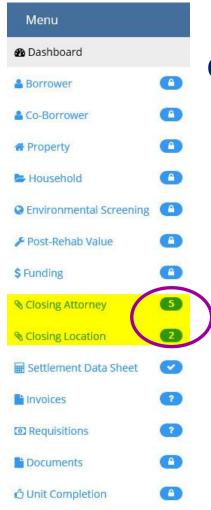




#### **Status-Approved**

- Your case manager will review submitted hard cost
- Contingency costs
   may automatically
   add 20% up to the
   maximum hard cost
   amount





Messages

#### Closing Attorney / Closing Location

The Closing Attorney and Closing Location information is submitted at the same time as the SDS.

You do not need to use an attorney for the closing; however, you do need at least to specify a contact person to whom the closing documents will be emailed.

Select the available closing date from the calendar. Allow 7 Agency business days to schedule closing.

Be forewarned: NCHFA manages the closing dates that are available including holidays, end of year and fiscal year closings.

#### Closing Date Scheduled

Your closing date has been scheduled for 2/26/2019.

Your Case Manager will review the SDS and advise of any concerns. Once the SDS is approved:

- You will receive an approval message through the portal
- A Good Faith Estimate will be mailed to the homeowner with a copy emailed to you
- Closing documents with instructions will be generated by Liz Hair and e-mailed to you



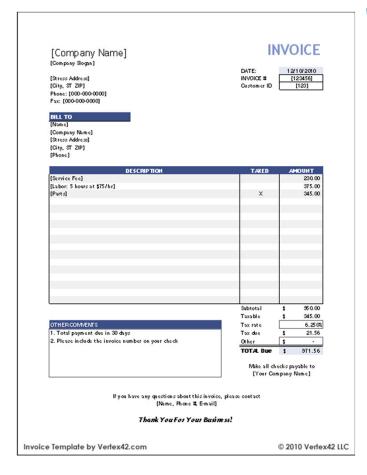
Conduct the closing and send the executed documents to the Agency.

After the documents are reviewed and approved the status is **CLOSED**.

You can now upload invoices and submit requisitions for hard cost and soft cost.







#### Create Requisition Request



				Costs		
	Vendor	Ref#	Cost	Туре	SFRLP	Other
	Bob's Lead Services	B20183285	LBP Inspection/ Risk Assessment	Soft	100	
			— Lead inspection			
	Bob's Lead Services	B20183285	LBP Clearance	Soft	200	

#### Summary

Cost Type	Budget	Previously Requested	This Request	Total to Date	Remaining
Soft	9,725	0	0	0	9,725
Hard	0	0	0	0	0
	9,725	0	0	0	9,725

Click if this is the final requisition for this unit

No items have been selected

Hard costs cannot be requisitioned until the loan has closed

Final Requisition Request

☐ Final Requisition Request



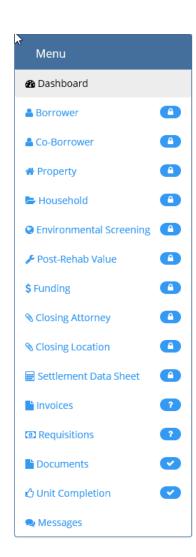
If you have a change order that requires a loan increase, notify your Case Manager. A <u>Loan Modification</u> will be sent to you to be executed and recorded before any funds can be disbursed.



If after the final requisition is submitted and the loan is not entirely disbursed, an **Estoppel** will be generated by NCHFA and mailed to the homeowner with a copy emailed to you.



## **Unit Completion**



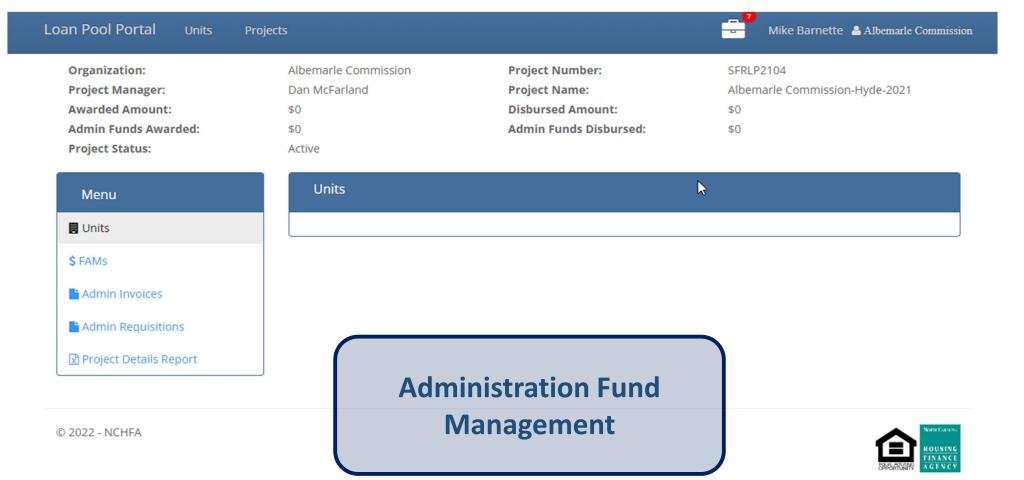
After all funds have been disbursed, you will receive a message:



You must enter the **General Contractor information** under Unit Completion and upload at least 5 before and 5 after photos under Documents.



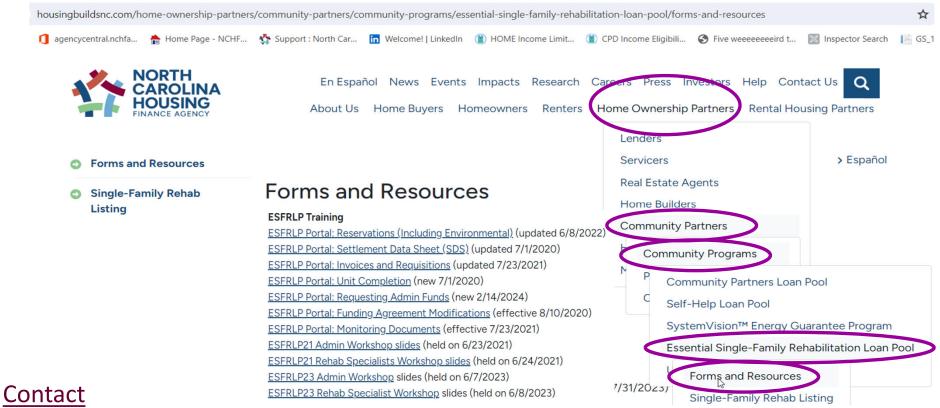
After the unit is complete, it appears under "Active Units" for 5 years.



# For additional training

#### www.nchfa.com

#### www.HousingBuildsNC.com



Mark Lindquist, 919-501-4263, <a href="mailto:mwlindquist@nchfa.com">mwlindquist@nchfa.com</a>

#### Or your case manager

# POLL3

# **Question and Answer Session**





# CHANGES ESFR22 & ESFR23

#### **CHANGES in the Program Guidelines for ESFRLP22 and ESFR23:**

- 1) Section 1.1: Allowing more than one eligible applicant to serve a given county
- 2) Section 2.2.1: Increasing the maximum amount of program assistance for hard costs to \$40,000
- Section 2.2.4 and 2.2.4.3: added Administrative funds to the program, up to 10% or \$4,000 of the hard and soft costs, which ever is less, per unit.
- 4) Section 2.3.1: Increasing the annual forgiveness rate from \$5,000 to \$8,000.
- 5) Section 2.8: clarified that temporary relocations may not exceed 1 year.
- 6) Section 3.2.2: reduced the set-aside amount from \$190,000 to \$162,000, reduced the set-aside units from 5 to 3, reduced the set-aside period from 18 to 12 months.
- 7) Section 4.1.4.4: Removed the requirement for a full masonry foundation for manufactured homes; all other requirements remain and an enclosed foundation wall is required to meet the ESFR Property Standard.
- 8) Updated federal mileage rate in Section 4.2.3.4 for those approved to perform rehabilitation work; must always use the current federal mileage rate at time of use. The federal rate may also be used for Administrative fund reimbursement.
- 9) Made minor grammatical corrections/corrected dates/updated links throughout.

# **CHANGES ESFR23**

#### **CHANGES in the Program Guidelines for ESFR23:**

- 1) Essential Property Standard, Section 5.B, Insulation, add the following sentence: "Rooms where documentation is provided that the ceiling structure is connected to the roof structure forming a panel with no additional space to provide insulation except between each joist are not required to meet this standard."
- 2) Essential Rehabilitation Standard, Section 11 HVAC: Air Conditioning, Replacement standard: "New HVAC systems will have a rough-in installed for air conditioning (≥14.3 SEER2)".
- 3) Essential Rehabilitation Standard, Section 11 HVAC: Heating System, Replacement Standard: "Heat pumps will be rated at > 14.3 SEER2 for 3.5 ton or smaller units and >13.8 SEER2 for larger units. Heating for split system units will be rated at >7.5 HSPF2. Heating and cooling for package units shall be rated at >6.7 HSPF2/13.4 SEER2."

# **CHANGES ESFR24**

# **CHANGES in the Program Guidelines for ESFR24:**

- 1) Radon is now part of environmental review process.
- 2) Units must have loans in place by December 31, 2026.
- 3) Electronic/Digital Documents may be used for all non-agency produced documents as long as:
  - a. Adopted verified process for signatures
  - b. Fair, consistent and transparent with reasonable accommodations



"Never doubt that a small group of thoughtful, committed citizens can change the world: indeed, it's the only thing that ever has."

Margaret Mead

# Adios Au revoir Ciao Sayonara Goodbye

# That's all Folks!



