

Chris Austin

From: stephen@brockvi.com
Sent: Thursday, November 8, 2018 8:31 AM
To: RentalHelp
Subject: 2019 QAP Comment #2

Dear Chris,

The rationale outlined at the conference for lowering the Avg Credits Per Unit points range to 4% and 8% (from 5% and 10%) was to not reward those deals on the very highest side of those bands. My preference, as previously submitted, is to keep the 5% and 10% bands as they were. However, if that is not possible, then I would suggest keeping the low side at 5% but the high side at 4% for 2 points....likewise, 10% on the low side and 8% on the high side for 1 point. The bands do not have to be symmetrical and I believe this would address this concern without penalizing the lower side applications.

Regards,

Stephen Brock